

Virginia Department of Behavioral Health and  
Developmental Services

*My Life, My Community*

Provider Rate Study

Final Rate Models, Revision 1

prepared by:

Burns & Associates, Inc.  
3030 North 3rd Street, Suite 200  
Phoenix, Arizona 85012  
(602) 241-8520  
[www.burnshealthpolicy.com](http://www.burnshealthpolicy.com)

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**Virginia Department of Behavioral Health and Developmental Services**

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**Virginia Department of Behavioral Health and Developmental Services  
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**List of Services Included/ Excluded in Review**

<b>Service</b>	<b>Include</b>	<b>Exclude</b>
Case Management/ Support Coordination		✓
Consumer-Directed Initial Comprehensive Visit		✓
Consumer-Directed Routine Visit		✓
Consumer-Directed Reassessment Visit		✓
CD Employee Mgt. Training/Consumer Training		✓
Consumer-Directed Management Training		✓
In-Home Residential Support, Intermittent	✓	
Congregate Residential Support - Supported Living	✓	formerly billed as In-Home Residential or Congregate Residential
Congregate Residential Supp. - Sponsored Placement	✓	formerly billed as Congregate Residential
Congregate Residential Support - Group Home	✓	formerly billed as Congregate Residential
Shared Living Residential	✓	new service
Independent Living Support Services	✓	new service
Personal Assistance		✓
Companion Services		✓
Respite		✓
Family/ Caregiver Training		✓ services will be reimbursed 'by report'
Supported Employment - Individual		✓
Supported Employment - Enclave/Work Crew	✓	rates vary by group size
Workplace Assistance	✓	new service (same rate as Community Coaching)
Group Day	✓	formerly center-based Day Support
Community Engagement	✓	formerly community-based Day Support
Community Coaching	✓	new service (same rate as Workplace Assistance)
Skilled Nursing Services, RN	✓	
Skilled Nursing Services, LPN	✓	
Private Duty Nursing, RN		✓
Private Duty Nursing, LPN		✓
Therapeutic Consultation	✓	separate rates for therapist, psychologist/psychiatrist, all others
Environmental Modification		✓
Assistive Technology		✓
Crisis Stabilization - Intervention		✓
Crisis Stabilization - Supervision		✓
PERS Installation		✓
PERS Monitoring		✓
PERS Medication Monitoring		✓
Transition Merchandise		✓
Community Guide	✓	new service
Peer Mentor Support Services	✓	new service
Benefits Planning		✓ new service
Electronic Based Home Support		✓ new service
Non-Medical Transportation		✓ new service

**Virginia Department of Behavioral Health and Developmental Services  
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**Comparison of Fiscal Year 2015 and Final Rates**

	<b>Unit</b>	<b>Area</b>	<b>FY 2015</b>	<b>Final</b>	<b>Comments</b>
In-Home Residential Support, Intermittent	Hour	ROS	\$19.65	\$25.61	
		NOVA	\$22.59	\$29.84	
In-Home Residential Support, Intermittent, 2-Members	Hour	ROS		\$14.09	
		NOVA		\$16.41	
In-Home Residential Support, Intermittent, 3-Members	Hour	ROS		\$10.24	
		NOVA		\$11.94	
Congregate Residential Support - Supported Living, Tier 1	Day	ROS		\$136.76	The Final rates are based on a 344-day year, which allows for 21 absences and caps billing at 344
		NOVA		\$160.03	
Congregate Residential Support - Supported Living, Tier 2	Day	ROS		\$177.12	days. Congregate Residential Support is currently an hourly rate with the authorized number of hours based on a negotiation. Based on fiscal year 2013
		NOVA		\$208.22	
Congregate Residential Support - Supported Living, Tier 3	Day	ROS		\$205.98	utilization, current average rates are estimated to be \$186 per day (ROS) and \$211 (NOVA).
		NOVA		\$242.67	
Congregate Residential Support - Supported Living, Tier 4	Day	ROS		\$259.25	
		NOVA		\$306.26	
Congregate Residential Support - Sponsored Placement, Tier 1	Day	ROS		\$131.98	The Final rates are based on a 344-day year, which allows for 21 absences and caps billing at 344
		NOVA		\$161.80	
Congregate Residential Support - Sponsored Placement, Tier 2	Day	ROS		\$180.98	days. Congregate Residential Support is currently an hourly rate with the authorized number of hours based on a negotiation. Based on fiscal year 2013
		NOVA		\$222.80	
Congregate Residential Support - Sponsored Placement, Tier 3	Day	ROS		\$232.60	utilization, current average rates are estimated to be \$240 per day (ROS) and \$273 (NOVA).
		NOVA		\$287.16	
Congregate Residential Support - Sponsored Placement, Tier 4	Day	ROS		\$301.19	
		NOVA		\$372.57	
Congregate Residential Support - 4 or Fewer Person Group Homes, Tier 1	Day	ROS		\$201.76	The Final rates are based on a 344-day year, which allows for 21 absences and caps billing at 344
		NOVA		\$237.62	
Congregate Residential Support - 4 or Fewer Person Group Homes, Tier 2	Day	ROS		\$240.00	days. Congregate Residential Support is currently an hourly rate with the authorized number of hours based on a negotiation. Based on fiscal year 2013
		NOVA		\$283.29	
Congregate Residential Support - 4 or Fewer Person Group Homes, Tier 3	Day	ROS		\$264.26	utilization, current average rates are estimated to be \$231 per day (ROS) and \$262 (NOVA).
		NOVA		\$312.26	
Congregate Residential Support - 4 or Fewer Person Group Homes, Tier 4	Day	ROS		\$315.36	
		NOVA		\$373.27	
Congregate Residential Support - 5 Person Group Homes, Tier 1	Day	ROS		\$188.09	
		NOVA		\$221.80	
Congregate Residential Support - 5 Person Group Homes, Tier 2	Day	ROS		\$210.93	
		NOVA		\$249.07	
Congregate Residential Support - 5 Person Group Homes, Tier 3	Day	ROS		\$233.76	
		NOVA		\$276.33	
Congregate Residential Support - 5 Person Group Homes, Tier 4	Day	ROS		\$274.86	
		NOVA		\$325.40	
Congregate Residential Support - 6 Person Group Homes, Tier 1	Day	ROS		\$182.38	
		NOVA		\$214.99	
Congregate Residential Support - 6 Person Group Homes, Tier 2	Day	ROS		\$202.36	
		NOVA		\$238.84	
Congregate Residential Support - 6 Person Group Homes, Tier 3	Day	ROS		\$225.20	
		NOVA		\$266.10	
Congregate Residential Support - 6 Person Group Homes, Tier 4	Day	ROS		\$267.72	
		NOVA		\$316.88	
Congregate Residential Support - 7 Person Group Homes, Tier 1	Day	ROS		\$176.67	
		NOVA		\$208.17	
Congregate Residential Support - 7 Person Group Homes, Tier 2	Day	ROS		\$193.80	
		NOVA		\$228.61	
Congregate Residential Support - 7 Person Group Homes, Tier 3	Day	ROS		\$216.63	
		NOVA		\$255.88	
Congregate Residential Support - 7 Person Group Homes, Tier 4	Day	ROS		\$260.59	
		NOVA		\$308.36	

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**Comparison of Fiscal Year 2015 and Final Rates**

	<b>Unit</b>	<b>Area</b>	<b>FY 2015</b>	<b>Final</b>	<b>Comments</b>
Congregate Residential Support - 8 Person Group Homes, Tier 1	Day	ROS NOVA		\$170.97 \$201.35	
Congregate Residential Support - 8 Person Group Homes, Tier 2	Day	ROS NOVA		\$185.24 \$218.40	
Congregate Residential Support - 8 Person Group Homes, Tier 3	Day	ROS NOVA		\$208.07 \$245.65	
Congregate Residential Support - 8 Person Group Homes, Tier 4	Day	ROS NOVA		\$253.45 \$299.84	
Congregate Residential Support - 9 Person Group Homes, Tier 1	Day	ROS NOVA		\$165.25 \$194.54	
Congregate Residential Support - 9 Person Group Homes, Tier 2	Day	ROS NOVA		\$176.67 \$208.17	
Congregate Residential Support - 9 Person Group Homes, Tier 3	Day	ROS NOVA		\$199.51 \$235.44	
Congregate Residential Support - 9 Person Group Homes, Tier 4	Day	ROS NOVA		\$246.32 \$291.32	
Congregate Residential Support - 10 Person Group Homes, Tier 1	Day	ROS NOVA		\$159.54 \$187.72	
Congregate Residential Support - 10 Person Group Homes, Tier 2	Day	ROS NOVA		\$168.10 \$197.95	
Congregate Residential Support - 10 Person Group Homes, Tier 3	Day	ROS NOVA		\$190.95 \$225.21	
Congregate Residential Support - 10 Person Group Homes, Tier 4	Day	ROS NOVA		\$239.18 \$282.80	
Congregate Residential Support - 11 Person Group Homes, Tier 1	Day	ROS NOVA		\$153.83 \$180.91	
Congregate Residential Support - 11 Person Group Homes, Tier 2	Day	ROS NOVA		\$159.54 \$187.72	
Congregate Residential Support - 11 Person Group Homes, Tier 3	Day	ROS NOVA		\$182.38 \$214.99	
Congregate Residential Support - 11 Person Group Homes, Tier 4	Day	ROS NOVA		\$232.05 \$274.28	
Congregate Residential Support - 12 Person Group Homes, Tier 1	Day	ROS NOVA		\$148.12 \$174.09	
Congregate Residential Support - 12 Person Group Homes, Tier 2	Day	ROS NOVA		\$150.98 \$177.50	
Congregate Residential Support - 12 Person Group Homes, Tier 3	Day	ROS NOVA		\$173.82 \$204.76	
Congregate Residential Support - 12 Person Group Homes, Tier 4	Day	ROS NOVA		\$224.91 \$265.76	
Supported Employment, Group - 2 or Fewer Members per Staff	Hour	ROS NOVA		\$19.25 \$20.99	The current rate is a 'block' of up to 4 hours. Assuming that each block is equivalent to 2.75
Supported Employment, Group - More Than 2, Up to 4 Members per Staff	Hour	ROS NOVA		\$13.52 \$14.70	hours, the current rates per hour are \$12.90 (ROS) and \$14.84 (NOVA).
Supported Employment, Group - More Than 4 Members per Staff	Hour	ROS NOVA		\$11.21 \$12.18	
Group Day (Day Supports-Center-Based Services), Tier 1	Hour	ROS NOVA		\$8.60 \$10.01	The current rate is a 'block' of up to 4 hours. Assuming that each block is equivalent to 2.75
Group Day (Day Supports-Center-Based Services), Tier 2	Hour	ROS NOVA		\$11.25 \$13.12	hours, the current 'Regular Intensity' rates per hour are \$9.52 (ROS) and \$10.95 (NOVA) while the
Group Day (Day Supports-Center-Based Services), Tier 3	Hour	ROS NOVA		\$13.31 \$15.55	current 'High Intensity' rates per hour are \$13.55 (ROS) and \$15.59 (NOVA).
Group Day (Day Supports-Center-Based Services), Tier 4	Hour	ROS NOVA		\$17.34 \$20.29	

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	<b>Unit</b>	<b>Area</b>	<b>FY 2015</b>	<b>Final</b>	<b>Comments</b>
Community Engagement (Day Supports-Community-Based Services), Tier 1	Hour	ROS		\$14.29	The current rate is a 'block' of up to 4 hours. Assuming that each block is equivalent to 2.75 hours, the current 'Regular Intensity' rates per hour are \$9.52 (ROS) and \$10.95 (NOVA) while the current 'High Intensity' rates per hour are \$13.55 (ROS) and \$15.59 (NOVA).
		NOVA		\$16.19	
Community Engagement (Day Supports-Community-Based Services), Tier 2	Hour	ROS		\$16.01	
		NOVA		\$18.21	
Community Engagement (Day Supports-Community-Based Services), Tier 3	Hour	ROS		\$18.38	
		NOVA		\$21.01	
Community Engagement (Day Supports-Community-Based Services), Tier 4	Hour	ROS		\$22.61	
		NOVA		\$25.98	
Community Coaching and Workplace Assistance	Hour	ROS		\$29.24	
		NOVA		\$33.53	
Skilled Nursing, Registered Nurse	15 Min.	ROS	\$6.42	\$14.77	in order to maintain consistency across programs, final rates are not being fully implemented
		NOVA	\$7.80	\$18.37	
Skilled Nursing, Licensed Practical Nurse	15 Min.	ROS	\$5.57	\$11.36	
		NOVA	\$6.76	\$13.71	
Therapeutic Consultation, Therapists, Behavior Analysts, Rehab. Engineers	Hour	ROS	\$54.58	\$87.75	
		NOVA	\$62.77	\$92.85	
Therapeutic Consultation, Psychologist/Psychiatrist	Hour	ROS	\$54.58	\$72.75	
		NOVA	\$62.77	\$83.71	
Therapeutic Consultation, Other Professionals	Hour	ROS	\$54.58	\$63.12	
		NOVA	\$62.77	\$70.69	
Shared Living Residential	Month	ROS			New service; rates vary based on member's specific rental cost and caregiver's SNAP benefits
		NOVA			
	Part. Month	ROS			
		NOVA			
Independent Living Support Services, Tier 1	Month	ROS		\$1,168.44	New service
		NOVA		\$1,366.21	
	Part. Month	ROS		\$584.22	
		NOVA		\$683.11	
Independent Living Support Services, Tier 2	Month	ROS		\$1,945.28	
		NOVA		\$2,271.36	
	Part. Month	ROS		\$972.64	
		NOVA		\$1,135.68	
Community Guide	Hour	ROS		\$39.19	New service
		NOVA		\$49.62	
Peer Mentor Support Services	Hour	ROS		\$24.47	New service
		NOVA		\$28.49	

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In-Home Residential Support, Intermittent

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$10.87	\$13.53
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$14.66	\$17.50
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	1.00	1.00
	- ISP/Plan of Care Meetings	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	0.50	0.50
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.75	0.75
	- Paid Time Off	3.92	3.92
	"Billable" Hours	32.83	32.83
Productivity Adjustment	1.22	1.22	
	<b>Staff Cost After Productivity Adjustment</b>	<b>\$17.86</b>	<b>\$21.32</b>
Mileage	- Number of Miles Traveled per Week	125	125
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$71.88	\$71.88
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$2.19</b>	<b>\$2.19</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$20.05	\$23.51
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$2.74</b>	<b>\$3.05</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Staff Hour</b>	<b>\$2.82</b>	<b>\$3.28</b>
	<b>Total Hourly Rate</b>	<b>\$25.61</b>	<b>\$29.84</b>
Multiple Member Rates	<i>2 Members</i>		
	- Rate Premium	10%	10%
	Total Hourly Revenue	\$28.17	\$32.82
	<b>Rate per Member per Hour</b>	<b>\$14.09</b>	<b>\$16.41</b>
	<i>3 Members</i>		
	- Rate Premium	20%	20%
Total Hourly Revenue	\$30.73	\$35.81	
	<b>Rate per Member per Hour</b>	<b>\$10.24</b>	<b>\$11.94</b>

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**Congregate Residential Support - Supported Living**

		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hrly. Staff Cost Before Productivity (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
	<i>Staffing</i>				
Allocated Staff Hrs. per Member/Wk. (see Appendix E)	37.7	37.7	51.9	51.9	
<b>Weekly Staff Cost per Member</b>	<b>\$632.35</b>	<b>\$754.98</b>	<b>\$869.34</b>	<b>\$1,037.92</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335	
Allocated Miles per Member per Week	75.0	75.0	75.0	75.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$676.98	\$799.61	\$913.97	\$1,082.55
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$99.25</b>	<b>\$116.13</b>	<b>\$128.54</b>	<b>\$151.10</b>	
Total Cost per Member per Week	\$902.23	\$1,055.74	\$1,168.51	\$1,373.65	
<b>Cost per Member per Day</b>	<b>\$128.89</b>	<b>\$150.82</b>	<b>\$166.93</b>	<b>\$196.24</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$136.76</b>	<b>\$160.03</b>	<b>\$177.12</b>	<b>\$208.22</b>	
Revenue per Staff Hour (Information Only)	\$23.91	\$27.98	\$22.53	\$26.48	



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**Congregate Residential Support - Supported Living**

		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hrly. Staff Cost Before Productivity (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
	<i>Staffing</i>				
Allocated Staff Hrs. per Member/Wk. (see Appendix E)	62.0	62.0	80.6	80.6	
<b>Weekly Staff Cost per Member</b>	<b>\$1,038.78</b>	<b>\$1,240.22</b>	<b>\$1,351.53</b>	<b>\$1,613.61</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335	
Allocated Miles per Member per Week	75.0	75.0	75.0	75.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,083.41	\$1,284.85	\$1,396.16	\$1,658.24
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$149.48</b>	<b>\$176.11</b>	<b>\$188.13</b>	<b>\$222.25</b>	
Total Cost per Member per Week	\$1,358.89	\$1,600.96	\$1,710.29	\$2,020.49	
<b>Cost per Member per Day</b>	<b>\$194.13</b>	<b>\$228.71</b>	<b>\$244.33</b>	<b>\$288.64</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$205.98</b>	<b>\$242.67</b>	<b>\$259.25</b>	<b>\$306.26</b>	
Revenue per Staff Hour (Information Only)	\$21.92	\$25.83	\$21.21	\$25.06	

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**Congregate Residential Support -  
Sponsored Placement**

		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Day	Day	Day	Day
Recruitment	<i>Staff Hours</i>				
	- Staff Hours to Recruit, Train, Credential	60	60	60	60
	- Recruitment Staff Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	Staff Cost	\$1,291.73	\$1,684.92	\$1,291.73	\$1,684.92
	- Other Costs	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
	- Number of Years Under Supervision	6.0	6.0	6.0	6.0
<b>Amortized Annual Home Recruitment Cost</b>		<b>\$381.96</b>	<b>\$447.49</b>	<b>\$381.96</b>	<b>\$447.49</b>
Home Supervision	- Home Supervisor Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	Annual Staff Cost (wages and benefits)	\$44,780.04	\$58,410.64	\$44,780.04	\$58,410.64
	- Supervisor Caseload	15	15	15	15
<b>Annual Supervision Staff Cost per Member</b>		<b>\$2,985.34</b>	<b>\$3,894.04</b>	<b>\$2,985.34</b>	<b>\$3,894.04</b>
Supervisor Mileage	- Number of Miles Traveled per Year	6,000	6,000	6,000	6,000
	- Annual Miles per Sponsored Home	400	400	400	400
	- Amount per Mile	\$0.575	\$0.575	\$0.575	\$0.575
<b>Annual Mileage Cost per Member</b>		<b>\$230.00</b>	<b>\$230.00</b>	<b>\$230.00</b>	<b>\$230.00</b>
Training	- Training Staff Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	- Hours of Training per Sponsored Placement Provider per	20	20	20	20
	- Percent of Training Hours Provided in Groups	50%	50%	50%	50%
	- Typical Group Size	8	8	8	8
	- Allocated Hours of Training per Sponsored Placement	11.3	11.3	11.3	11.3
<b>Annual Training Staff Cost per Member</b>		<b>\$242.20</b>	<b>\$315.92</b>	<b>\$242.20</b>	<b>\$315.92</b>
Home Payment	- Monthly Payment to Sponsored Placement Home Provider per Member	\$2,500.00	\$3,112.50	\$3,750.00	\$4,668.75
	<b>Annual Payment per Member</b>	<b>\$30,000.00</b>	<b>\$37,350.00</b>	<b>\$45,000.00</b>	<b>\$56,025.00</b>
Admin. and Prog. Support	Annual Cost Before Admin. and Support	\$33,839.50	\$42,237.45	\$48,839.50	\$60,912.45
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Annual Program Support Cost per Member</b>	<b>\$6,570.00</b>	<b>\$7,300.00</b>	<b>\$6,570.00</b>	<b>\$7,300.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Annual Administrative Cost per Member</b>		<b>\$4,994.43</b>	<b>\$6,122.61</b>	<b>\$6,848.37</b>	<b>\$8,430.75</b>
Total Annual Cost per Member		\$45,403.93	\$55,660.06	\$62,257.87	\$76,643.20
<b>Cost per Member per Day</b>		<b>\$124.39</b>	<b>\$152.49</b>	<b>\$170.57</b>	<b>\$209.98</b>
<b>Rate per Member per Day at 344 Days per Plan Year</b>		<b>\$131.98</b>	<b>\$161.80</b>	<b>\$180.98</b>	<b>\$222.80</b>

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Sponsored Placement**

		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Day	Day	Day	Day
Recruitment	<i>Staff Hours</i>				
	- Staff Hours to Recruit, Train, Credential	60	60	60	60
	- Recruitment Staff Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	Staff Cost	\$1,291.73	\$1,684.92	\$1,291.73	\$1,684.92
	- Other Costs	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
	- Number of Years Under Supervision	6.0	6.0	6.0	6.0
<b>Amortized Annual Home Recruitment Cost</b>		<b>\$381.96</b>	<b>\$447.49</b>	<b>\$381.96</b>	<b>\$447.49</b>
Home Supervision	- Home Supervisor Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	Annual Staff Cost (wages and benefits)	\$44,780.04	\$58,410.64	\$44,780.04	\$58,410.64
	- Supervisor Caseload	12	12	12	12
<b>Annual Supervision Staff Cost per Member</b>		<b>\$3,731.67</b>	<b>\$4,867.55</b>	<b>\$3,731.67</b>	<b>\$4,867.55</b>
Supervisor Mileage	- Number of Miles Traveled per Year	6,000	6,000	6,000	6,000
	- Annual Miles per Sponsored Home	500	500	500	500
	- Amount per Mile	\$0.575	\$0.575	\$0.575	\$0.575
<b>Annual Mileage Cost per Member</b>		<b>\$287.50</b>	<b>\$287.50</b>	<b>\$287.50</b>	<b>\$287.50</b>
Training	- Training Staff Hourly Wage	\$17.24	\$23.17	\$17.24	\$23.17
	- Benefit Rate (as a percent of wages)	24.9%	21.2%	24.9%	21.2%
	- Hours of Training per Sponsored Placement Provider per	20	20	20	20
	- Percent of Training Hours Provided in Groups	50%	50%	50%	50%
	- Typical Group Size	8	8	8	8
	- Allocated Hours of Training per Sponsored Placement	11.3	11.3	11.3	11.3
<b>Annual Training Staff Cost per Member</b>		<b>\$242.20</b>	<b>\$315.92</b>	<b>\$242.20</b>	<b>\$315.92</b>
Home Payment	- Monthly Payment to Sponsored Placement Home Provider per Member	\$5,000.00	\$6,225.00	\$6,750.00	\$8,403.75
	<b>Annual Payment per Member</b>	<b>\$60,000.00</b>	<b>\$74,700.00</b>	<b>\$81,000.00</b>	<b>\$100,845.00</b>
Admin. and Prog. Support	Annual Cost Before Admin. and Support	\$64,643.33	\$80,618.46	\$85,643.33	\$106,763.46
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Annual Program Support Cost per Member</b>	<b>\$6,570.00</b>	<b>\$7,300.00</b>	<b>\$6,570.00</b>	<b>\$7,300.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Annual Administrative Cost per Member</b>		<b>\$8,801.65</b>	<b>\$10,866.33</b>	<b>\$11,397.15</b>	<b>\$14,097.73</b>
Total Annual Cost per Member		\$80,014.98	\$98,784.79	\$103,610.48	\$128,161.19
<b>Cost per Member per Day</b>		<b>\$219.22</b>	<b>\$270.64</b>	<b>\$283.86</b>	<b>\$351.13</b>
<b>Rate per Member per Day at 344 Days per Plan Year</b>		<b>\$232.60</b>	<b>\$287.16</b>	<b>\$301.19</b>	<b>\$372.57</b>

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Four or Fewer Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	181.6	181.6	221.6	221.6	
Allocated Staff Hours per Member per Week	60.5	60.5	73.9	73.9	
<b>Weekly Staff Cost per Member</b>	<b>\$1,013.98</b>	<b>\$1,210.61</b>	<b>\$1,238.56</b>	<b>\$1,478.74</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	225	225	225	225	
Allocated Miles per Member per Week	75.0	75.0	75.0	75.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,058.61	\$1,255.24	\$1,283.19	\$1,523.37
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$146.41</b>	<b>\$172.44</b>	<b>\$174.17</b>	<b>\$205.58</b>	
Total Cost per Member per Week	\$1,331.02	\$1,567.68	\$1,583.36	\$1,868.95	
<b>Cost per Member per Day</b>	<b>\$190.15</b>	<b>\$223.95</b>	<b>\$226.19</b>	<b>\$266.99</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$201.76</b>	<b>\$237.62</b>	<b>\$240.00</b>	<b>\$283.29</b>	
Revenue per Staff Hour (Information Only)	\$22.00	\$25.91	\$21.43	\$25.29	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Four or Fewer Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	247.2	247.2	300.8	300.8	
Allocated Staff Hours per Member per Week	82.4	82.4	100.3	100.3	
<b>Weekly Staff Cost per Member</b>	<b>\$1,381.02</b>	<b>\$1,648.82</b>	<b>\$1,681.03</b>	<b>\$2,007.00</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	225	225	225	225	
Allocated Miles per Member per Week	75.0	75.0	75.0	75.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	<b>\$44.63</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,425.65	\$1,693.45	\$1,725.66	\$2,051.63
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$191.78</b>	<b>\$226.61</b>	<b>\$228.86</b>	<b>\$270.88</b>	
Total Cost per Member per Week	\$1,743.43	\$2,060.06	\$2,080.52	\$2,462.51	
<b>Cost per Member per Day</b>	<b>\$249.06</b>	<b>\$294.29</b>	<b>\$297.22</b>	<b>\$351.79</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$264.26</b>	<b>\$312.26</b>	<b>\$315.36</b>	<b>\$373.27</b>	
Revenue per Staff Hour (Information Only)	\$21.16	\$25.00	\$20.74	\$24.55	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Five Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	283.2	283.2	323.2	323.2	
Allocated Staff Hours per Member per Week	56.6	56.6	64.6	64.6	
<b>Weekly Staff Cost per Member</b>	<b>\$948.62</b>	<b>\$1,132.57</b>	<b>\$1,082.70</b>	<b>\$1,292.65</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	250	250	250	250	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$978.37	\$1,162.32	\$1,112.45	\$1,322.40
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$136.49</b>	<b>\$160.96</b>	<b>\$153.07</b>	<b>\$180.75</b>	
Total Cost per Member per Week	\$1,240.86	\$1,463.28	\$1,391.52	\$1,643.15	
<b>Cost per Member per Day</b>	<b>\$177.27</b>	<b>\$209.04</b>	<b>\$198.79</b>	<b>\$234.74</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$188.09</b>	<b>\$221.80</b>	<b>\$210.93</b>	<b>\$249.07</b>	
Revenue per Staff Hour (Information Only)	\$21.92	\$25.85	\$21.54	\$25.44	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Five Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	363.2	363.2	435.2	435.2	
Allocated Staff Hours per Member per Week	72.6	72.6	87.0	87.0	
<b>Weekly Staff Cost per Member</b>	<b>\$1,216.78</b>	<b>\$1,452.73</b>	<b>\$1,458.12</b>	<b>\$1,740.87</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	250	250	250	250	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,246.53	\$1,482.48	\$1,487.87	\$1,770.62
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$169.64</b>	<b>\$200.53</b>	<b>\$199.47</b>	<b>\$236.14</b>	
Total Cost per Member per Week	\$1,542.17	\$1,823.01	\$1,813.34	\$2,146.76	
<b>Cost per Member per Day</b>	<b>\$220.31</b>	<b>\$260.43</b>	<b>\$259.05</b>	<b>\$306.68</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$233.76</b>	<b>\$276.33</b>	<b>\$274.86</b>	<b>\$325.40</b>	
Revenue per Staff Hour (Information Only)	\$21.24	\$25.11	\$20.84	\$24.68	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Six Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	327.6	327.6	369.6	369.6	
Allocated Staff Hours per Member per Week	54.6	54.6	61.6	61.6	
<b>Weekly Staff Cost per Member</b>	<b>\$915.10</b>	<b>\$1,092.55</b>	<b>\$1,032.42</b>	<b>\$1,232.62</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	300	300	300	300	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$944.85	\$1,122.30	\$1,062.17	\$1,262.37
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$132.35</b>	<b>\$156.01</b>	<b>\$146.85</b>	<b>\$173.33</b>	
Total Cost per Member per Week	\$1,203.20	\$1,418.31	\$1,335.02	\$1,575.70	
<b>Cost per Member per Day</b>	<b>\$171.89</b>	<b>\$202.62</b>	<b>\$190.72</b>	<b>\$225.10</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$182.38</b>	<b>\$214.99</b>	<b>\$202.36</b>	<b>\$238.84</b>	
Revenue per Staff Hour (Information Only)	\$22.04	\$25.98	\$21.67	\$25.58	



**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Six Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
	<i>Staffing</i>				
- Staff Hours per Residence per Week	417.6	417.6	507.0	507.0	
Allocated Staff Hours per Member per Week	69.6	69.6	84.5	84.5	
<b>Weekly Staff Cost per Member</b>	<b>\$1,166.50</b>	<b>\$1,392.70</b>	<b>\$1,416.22</b>	<b>\$1,690.85</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	300	300	300	300	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,196.25	\$1,422.45	\$1,445.97	\$1,720.60
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$163.42</b>	<b>\$193.11</b>	<b>\$194.29</b>	<b>\$229.96</b>	
Total Cost per Member per Week	\$1,485.67	\$1,755.56	\$1,766.26	\$2,090.56	
<b>Cost per Member per Day</b>	<b>\$212.24</b>	<b>\$250.79</b>	<b>\$252.32</b>	<b>\$298.65</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$225.20</b>	<b>\$266.10</b>	<b>\$267.72</b>	<b>\$316.88</b>	
Revenue per Staff Hour (Information Only)	\$21.35	\$25.22	\$20.90	\$24.74	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Seven Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	368.2	368.2	410.2	410.2	
Allocated Staff Hours per Member per Week	52.6	52.6	58.6	58.6	
<b>Weekly Staff Cost per Member</b>	<b>\$881.58</b>	<b>\$1,052.53</b>	<b>\$982.14</b>	<b>\$1,172.59</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	350	350	350	350	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$911.33	\$1,082.28	\$1,011.89	\$1,202.34
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$128.21</b>	<b>\$151.07</b>	<b>\$140.64</b>	<b>\$165.91</b>	
Total Cost per Member per Week	\$1,165.54	\$1,373.35	\$1,278.53	\$1,508.25	
<b>Cost per Member per Day</b>	<b>\$166.51</b>	<b>\$196.19</b>	<b>\$182.65</b>	<b>\$215.46</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$176.67</b>	<b>\$208.17</b>	<b>\$193.80</b>	<b>\$228.61</b>	
Revenue per Staff Hour (Information Only)	\$22.16	\$26.11	\$21.82	\$25.74	

**Virginia Department of Behavioral Health and Developmental Services  
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**Congregate Residential Support -  
Group Home w/ Seven Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	466.2	466.2	574.0	574.0	
Allocated Staff Hours per Member per Week	66.6	66.6	82.0	82.0	
<b>Weekly Staff Cost per Member</b>	<b>\$1,116.22</b>	<b>\$1,332.67</b>	<b>\$1,374.32</b>	<b>\$1,640.82</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	350	350	350	350	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,145.97	\$1,362.42	\$1,404.07	\$1,670.57
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$157.21</b>	<b>\$185.69</b>	<b>\$189.11</b>	<b>\$223.78</b>	
Total Cost per Member per Week	\$1,429.18	\$1,688.11	\$1,719.18	\$2,034.35	
<b>Cost per Member per Day</b>	<b>\$204.17</b>	<b>\$241.16</b>	<b>\$245.60</b>	<b>\$290.62</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$216.63</b>	<b>\$255.88</b>	<b>\$260.59</b>	<b>\$308.36</b>	
Revenue per Staff Hour (Information Only)	\$21.46	\$25.35	\$20.97	\$24.81	

**Virginia Department of Behavioral Health and Developmental Services  
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**Congregate Residential Support -  
Group Home w/ Eight Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	404.8	404.8	444.8	444.8	
Allocated Staff Hours per Member per Week	50.6	50.6	55.6	55.6	
<b>Weekly Staff Cost per Member</b>	<b>\$848.06</b>	<b>\$1,012.51</b>	<b>\$931.86</b>	<b>\$1,112.56</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	400	400	400	400	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$877.81	\$1,042.26	\$961.61	\$1,142.31
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$124.07</b>	<b>\$146.12</b>	<b>\$134.42</b>	<b>\$158.49</b>	
Total Cost per Member per Week	\$1,127.88	\$1,328.38	\$1,222.03	\$1,440.80	
<b>Cost per Member per Day</b>	<b>\$161.13</b>	<b>\$189.77</b>	<b>\$174.58</b>	<b>\$205.83</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$170.97</b>	<b>\$201.35</b>	<b>\$185.24</b>	<b>\$218.40</b>	
Revenue per Staff Hour (Information Only)	\$22.29	\$26.25	\$21.98	\$25.91	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Eight Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	508.8	508.8	636.0	636.0	
Allocated Staff Hours per Member per Week	63.6	63.6	79.5	79.5	
<b>Weekly Staff Cost per Member</b>	<b>\$1,065.94</b>	<b>\$1,272.64</b>	<b>\$1,332.42</b>	<b>\$1,590.80</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	400	400	400	400	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,095.69	\$1,302.39	\$1,362.17	\$1,620.55
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$150.99</b>	<b>\$178.27</b>	<b>\$183.93</b>	<b>\$217.60</b>	
Total Cost per Member per Week	\$1,372.68	\$1,620.66	\$1,672.10	\$1,978.15	
<b>Cost per Member per Day</b>	<b>\$196.10</b>	<b>\$231.52</b>	<b>\$238.87</b>	<b>\$282.59</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$208.07</b>	<b>\$245.65</b>	<b>\$253.45</b>	<b>\$299.84</b>	
Revenue per Staff Hour (Information Only)	\$21.58	\$25.48	\$21.03	\$24.88	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Nine Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	437.4	437.4	473.4	473.4	
Allocated Staff Hours per Member per Week	48.6	48.6	52.6	52.6	
<b>Weekly Staff Cost per Member</b>	<b>\$814.54</b>	<b>\$972.49</b>	<b>\$881.58</b>	<b>\$1,052.53</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	450	450	450	450	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$844.29	\$1,002.24	\$911.33	\$1,082.28
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$119.92</b>	<b>\$141.18</b>	<b>\$128.21</b>	<b>\$151.07</b>	
Total Cost per Member per Week		\$1,090.21	\$1,283.42	\$1,165.54	\$1,373.35
<b>Cost per Member per Day</b>		<b>\$155.74</b>	<b>\$183.35</b>	<b>\$166.51</b>	<b>\$196.19</b>
<b>Rate per Member per Day at 344 Days per Plan Year</b>		<b>\$165.25</b>	<b>\$194.54</b>	<b>\$176.67</b>	<b>\$208.17</b>
Revenue per Staff Hour (Information Only)		\$22.43	\$26.41	\$22.16	\$26.11

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Nine Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	545.4	545.4	693.0	693.0	
Allocated Staff Hours per Member per Week	60.6	60.6	77.0	77.0	
<b>Weekly Staff Cost per Member</b>	<b>\$1,015.66</b>	<b>\$1,212.61</b>	<b>\$1,290.52</b>	<b>\$1,540.77</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	450	450	450	450	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$1,045.41	\$1,242.36	\$1,320.27	\$1,570.52
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$144.78</b>	<b>\$170.85</b>	<b>\$178.75</b>	<b>\$211.41</b>	
Total Cost per Member per Week	\$1,316.19	\$1,553.21	\$1,625.02	\$1,921.93	
<b>Cost per Member per Day</b>	<b>\$188.03</b>	<b>\$221.89</b>	<b>\$232.15</b>	<b>\$274.56</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$199.51</b>	<b>\$235.44</b>	<b>\$246.32</b>	<b>\$291.32</b>	
Revenue per Staff Hour (Information Only)	\$21.72	\$25.63	\$21.10	\$24.96	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Ten Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	466.0	466.0	496.0	496.0	
Allocated Staff Hours per Member per Week	46.6	46.6	49.6	49.6	
<b>Weekly Staff Cost per Member</b>	<b>\$781.02</b>	<b>\$932.47</b>	<b>\$831.30</b>	<b>\$992.50</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	500	500	500	500	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$810.77	\$962.22	\$861.05	\$1,022.25
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$115.78</b>	<b>\$136.23</b>	<b>\$121.99</b>	<b>\$143.65</b>	
Total Cost per Member per Week	\$1,052.55	\$1,238.45	\$1,109.04	\$1,305.90	
<b>Cost per Member per Day</b>	<b>\$150.36</b>	<b>\$176.92</b>	<b>\$158.43</b>	<b>\$186.56</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$159.54</b>	<b>\$187.72</b>	<b>\$168.10</b>	<b>\$197.95</b>	
Revenue per Staff Hour (Information Only)	\$22.59	\$26.58	\$22.36	\$26.33	



**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Ten Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	576.0	576.0	745.0	745.0	
Allocated Staff Hours per Member per Week	57.6	57.6	74.5	74.5	
<b>Weekly Staff Cost per Member</b>	<b>\$965.38</b>	<b>\$1,152.58</b>	<b>\$1,248.62</b>	<b>\$1,490.75</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	500	500	500	500	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$995.13	\$1,182.33	\$1,278.37	\$1,520.50
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$138.57</b>	<b>\$163.43</b>	<b>\$173.57</b>	<b>\$205.23</b>	
Total Cost per Member per Week	\$1,259.70	\$1,485.76	\$1,577.94	\$1,865.73	
<b>Cost per Member per Day</b>	<b>\$179.96</b>	<b>\$212.25</b>	<b>\$225.42</b>	<b>\$266.53</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$190.95</b>	<b>\$225.21</b>	<b>\$239.18</b>	<b>\$282.80</b>	
Revenue per Staff Hour (Information Only)	\$21.87	\$25.79	\$21.18	\$25.04	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Eleven Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	490.6	490.6	512.6	512.6	
Allocated Staff Hours per Member per Week	44.6	44.6	46.6	46.6	
<b>Weekly Staff Cost per Member</b>	<b>\$747.50</b>	<b>\$892.45</b>	<b>\$781.02</b>	<b>\$932.47</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	550	550	550	550	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$777.25	\$922.20	\$810.77	\$962.22
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$111.64</b>	<b>\$131.28</b>	<b>\$115.78</b>	<b>\$136.23</b>	
Total Cost per Member per Week	\$1,014.89	\$1,193.48	\$1,052.55	\$1,238.45	
<b>Cost per Member per Day</b>	<b>\$144.98</b>	<b>\$170.50</b>	<b>\$150.36</b>	<b>\$176.92</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$153.83</b>	<b>\$180.91</b>	<b>\$159.54</b>	<b>\$187.72</b>	
Revenue per Staff Hour (Information Only)	\$22.76	\$26.76	\$22.59	\$26.58	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Eleven Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	600.6	600.6	792.0	792.0	
Allocated Staff Hours per Member per Week	54.6	54.6	72.0	72.0	
<b>Weekly Staff Cost per Member</b>	<b>\$915.10</b>	<b>\$1,092.55</b>	<b>\$1,206.72</b>	<b>\$1,440.72</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	550	550	550	550	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$944.85	\$1,122.30	\$1,236.47	\$1,470.47
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$132.35</b>	<b>\$156.01</b>	<b>\$168.40</b>	<b>\$199.05</b>	
Total Cost per Member per Week	\$1,203.20	\$1,418.31	\$1,530.87	\$1,809.52	
<b>Cost per Member per Day</b>	<b>\$171.89</b>	<b>\$202.62</b>	<b>\$218.70</b>	<b>\$258.50</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$182.38</b>	<b>\$214.99</b>	<b>\$232.05</b>	<b>\$274.28</b>	
Revenue per Staff Hour (Information Only)	\$22.04	\$25.98	\$21.26	\$25.13	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Twelve Beds**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	511.2	511.2	523.2	523.2	
Allocated Staff Hours per Member per Week	42.6	42.6	43.6	43.6	
<b>Weekly Staff Cost per Member</b>	<b>\$713.98</b>	<b>\$852.43</b>	<b>\$730.74</b>	<b>\$872.44</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	600	600	600	600	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$743.73	\$882.18	\$760.49	\$902.19
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$107.49</b>	<b>\$126.34</b>	<b>\$109.57</b>	<b>\$128.81</b>	
Total Cost per Member per Week	\$977.22	\$1,148.52	\$996.06	\$1,171.00	
<b>Cost per Member per Day</b>	<b>\$139.60</b>	<b>\$164.07</b>	<b>\$142.29</b>	<b>\$167.29</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$148.12</b>	<b>\$174.09</b>	<b>\$150.98</b>	<b>\$177.50</b>	
Revenue per Staff Hour (Information Only)	\$22.94	\$26.96	\$22.85	\$26.86	

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Congregate Residential Support -  
Group Home w/ Twelve Beds**

Unit of Service		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Day	Day	Day	Day
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$10.87	\$13.53	\$10.87	\$13.53
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	34.9%	29.3%	34.9%	29.3%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$14.66	\$17.50	\$14.66	\$17.50
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.10	0.10	0.10	0.10
	- Employer and One-on-One Supervision Time	0.25	0.25	0.25	0.25
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	34.98	34.98	34.98	34.98
	Productivity Adjustment	1.14	1.14	1.14	1.14
	Staff Cost per Billable Hour	\$16.76	\$20.01	\$16.76	\$20.01
<i>Staffing</i>					
- Staff Hours per Residence per Week	619.2	619.2	834.0	834.0	
Allocated Staff Hours per Member per Week	51.6	51.6	69.5	69.5	
<b>Weekly Staff Cost per Member</b>	<b>\$864.82</b>	<b>\$1,032.52</b>	<b>\$1,164.82</b>	<b>\$1,390.70</b>	
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
- Number of Miles per Week per Residence	600	600	600	600	
Allocated Miles per Member per Week	50.0	50.0	50.0	50.0	
<b>Weekly Mileage Cost per Member</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	<b>\$29.75</b>	
Admin. and Prog. Support	Weekly Cost per Member Before Admin. and Support	\$894.57	\$1,062.27	\$1,194.57	\$1,420.45
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Weekly Prog. Supp. Cost per Member</b>	<b>\$126.00</b>	<b>\$140.00</b>	<b>\$126.00</b>	<b>\$140.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
<b>Weekly Admin. Cost per Member</b>	<b>\$126.14</b>	<b>\$148.59</b>	<b>\$163.22</b>	<b>\$192.86</b>	
Total Cost per Member per Week	\$1,146.71	\$1,350.86	\$1,483.79	\$1,753.31	
<b>Cost per Member per Day</b>	<b>\$163.82</b>	<b>\$192.98</b>	<b>\$211.97</b>	<b>\$250.47</b>	
<b>Rate per Member per Day at 344 Days per Plan Year</b>	<b>\$173.82</b>	<b>\$204.76</b>	<b>\$224.91</b>	<b>\$265.76</b>	
Revenue per Staff Hour (Information Only)	\$22.22	\$26.18	\$21.35	\$25.23	

**Virginia Department of Behavioral Health and Developmental Services**  
**Final Rate Models, Revision 1**  
**Shared Living Residential**

		<b>Rest of State</b>	<b>N. Virginia</b>
Unit of Service		Month	Month
<b>Caregiver Room &amp; Board</b>	- HUD Fair Market Rent (includes utilities) <sup>1</sup>	\$1,107.00	\$1,458.00
	- Member's Monthly Lease/Rent (with utilities)		
	<b>Caregiver's Allocated Rent Cost per Month<sup>2</sup></b>	<b>\$553.50</b>	<b>\$729.00</b>
	- Monthly Internet Service Cost	\$50.00	\$50.00
	<b>Caregiver's Allocated Internet Service Cost per Month</b>	<b>\$25.00</b>	<b>\$25.00</b>
	- Caregiver's Food Cost per Month <sup>3</sup>	\$240.90	\$240.90
- Caregiver's Monthly SNAP Benefit (if applicable)			
	<b>Net Cost of Caregiver's Food</b>	<b>\$240.90</b>	<b>\$240.90</b>
<b>Admin. and Prog. Support</b>	- Program Support Funding per Day	\$0.00	\$0.00
	<b>Program Support Cost per Month</b>	<b>\$0.00</b>	<b>\$0.00</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Month (calculated without offsets)</b>	<b>\$101.27</b>	<b>\$122.97</b>
	<b>Rate per Month</b>	<b>\$920.67</b>	<b>\$1,117.87</b>
	<b>Rate per Partial Month</b>	<b>\$460.34</b>	<b>\$558.94</b>

<sup>1</sup>Based on Housing and Urban Development's 50th Percentile Final FY2015 Fair Market Rents (FMR) for two-bedroom units. Northern Virginia is based on the Washington/ Arlington/ Alexandria Metro FMR Area. The Rest of State rate is based on the Virginia Beach/ Norfolk/ Newport News Metro FMR Area, which is the costliest area outside of Northern Virginia.

<sup>2</sup>The caregiver's allocated rent cost is one-half of the lesser of the HUD FMR or the actual lease/rent cost.

<sup>3</sup>Based on USDA Low-Cost Plan for a 19-50 year-old male, June 2015.

**Virginia Department of Behavioral Health and Developmental Services**  
**Final Rate Models, Revision 1**  
**Independent Living Support Services**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Levels 2-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Month	Month	Month	Month
Habilitation	<i>Habilitation Hours</i>				
	Number of Hours of Habilitation per Week	7	7	14	14
	Hourly Rate (Funded at In-Home Residential Rate)	\$25.61	\$29.84	\$25.61	\$29.84
	Weekly Cost of Habilitation	\$179.27	\$208.88	\$358.54	\$417.76
Personal Care	<i>Personal Care Hours</i>				
	Number of Hours of Habilitation per Week	7	7	7	7
	Hourly Rate (Funded at Personal Assistance Rate)	\$12.91	\$15.20	\$12.91	\$15.20
	Weekly Cost of Habilitation	\$90.37	\$106.40	\$90.37	\$106.40
Weekly Cost per Member		\$269.64	\$315.28	\$448.91	\$524.16
Weeks per Month		4.33	4.33	4.33	4.33
<b>Rate per Month</b>		<b>\$1,168.44</b>	<b>\$1,366.21</b>	<b>\$1,945.28</b>	<b>\$2,271.36</b>
<b>Rate per Partial Month</b>		<b>\$584.22</b>	<b>\$683.11</b>	<b>\$972.64</b>	<b>\$1,135.68</b>

Virginia Department of Behavioral Health and Developmental Services

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Supported Employment - Enclave/ Work Crew

		Groups of More Than 1, But Fewer Than 3 Members per Staff		Groups of More Than 3, But Fewer Than 5 Members per Staff		Groups of 5 to 8 Members per Staff	
		Rest of State	N. Virginia	Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Hour	Hour	Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>						
	Direct Staff Hourly Wage	\$14.58	\$16.25	\$14.58	\$16.25	\$14.58	\$16.25
	<i>Employee Related Expenses</i>						
	Benefit Rate (as a percent of wages)	28.0%	25.8%	28.0%	25.8%	28.0%	25.8%
	Hrly. Staff Cost Before Productivity (wages+benefits)	\$18.66	\$20.45	\$18.66	\$20.45	\$18.66	\$20.45
	<i>Productivity Assumptions</i>						
	Total Hours	40.00	40.00	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.50	0.50	0.50	0.50	0.50	0.50
	- Program Development	1.00	1.00	1.00	1.00	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	2.00	2.00	2.00	2.00	2.00	2.00
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92	3.92	3.92
	"Billable" Hours	31.33	31.33	31.33	31.33	31.33	31.33
	Productivity Adjustment	1.28	1.28	1.28	1.28	1.28	1.28
Staff Cost per Billable Hour	\$23.82	\$26.11	\$23.82	\$26.11	\$23.82	\$26.11	
<i>Staffing Ratio</i>							
- Group Size (Members per Staff)	2.0	2.0	3.5	3.5	5.0	5.0	
<b>Staff Cost per Member per Billable Hour</b>		<b>\$11.91</b>	<b>\$13.06</b>	<b>\$6.81</b>	<b>\$7.46</b>	<b>\$4.76</b>	<b>\$5.22</b>
Attendance	- Days per Year of Program Operations	250.0	250.0	250.0	250.0	250.0	250.0
	- Days per Year of Member Attendance	220.0	220.0	220.0	220.0	220.0	220.0
	- Hours per Day of Member Attendance	5.00	5.00	5.00	5.00	5.00	5.00
	Hours per Year of Member Attendance	1,100.0	1,100.0	1,100.0	1,100.0	1,100.0	1,100.0
Mileage	<i>Capital Costs</i>						
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>						
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335	\$0.335	\$0.335
	- Number of Miles Traveled per Vehicle per Week	300	300	300	300	300	300
	- Number of Members per Vehicle	5	5	5	5	5	5
	Allocated Miles per Member per Week	60.0	60.0	60.0	60.0	60.0	60.0
Annual Mileage Cost/ Member (250 operating days)	\$1,785.00	\$1,785.00	\$1,785.00	\$1,785.00	\$1,785.00	\$1,785.00	
<b>Mileage Cost per Member per Billable Hour</b>		<b>\$1.62</b>	<b>\$1.62</b>	<b>\$1.62</b>	<b>\$1.62</b>	<b>\$1.62</b>	<b>\$1.62</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$13.53	\$14.68	\$8.43	\$9.08	\$6.38	\$6.84
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$3.60</b>	<b>\$4.00</b>	<b>\$3.60</b>	<b>\$4.00</b>	<b>\$3.60</b>	<b>\$4.00</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$2.12</b>	<b>\$2.31</b>	<b>\$1.49</b>	<b>\$1.62</b>	<b>\$1.23</b>	<b>\$1.34</b>
<b>Total Hourly Rate per Member</b>		<b>\$19.25</b>	<b>\$20.99</b>	<b>\$13.52</b>	<b>\$14.70</b>	<b>\$11.21</b>	<b>\$12.18</b>
Rate per Staff Hour (Information Only)		\$38.50	\$41.98	\$47.32	\$51.45	\$56.05	\$60.90



**Virginia Department of Behavioral Health and Developmental Services  
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**Group Day (Day Supports-Center-Based Services)**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$11.99	\$14.64	\$11.99	\$14.64
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	32.7%	28.0%	32.7%	28.0%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$15.91	\$18.74	\$15.91	\$18.74
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.75	0.75	0.50	0.50
	- Program Preparation/ Set-Up/ Clean-Up	0.50	0.50	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	2.50	2.50	2.00	2.00
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	31.08	31.08	31.83	31.83
	Productivity Adjustment	1.29	1.29	1.26	1.26
	Hourly Staff Cost per Billable Hour	\$20.48	\$24.12	\$19.99	\$23.55
	<i>Staffing Ratio</i>				
	- Group Size in Facility (Members per Staff)	7.0	7.0	4.0	4.0
	- Member Attendance Rate	88%	88%	88%	88%
	- Average Members per Staff Adjusted for Attendance	6.16	6.16	3.52	3.52
<b>Staff Cost per Member per Billable Hour</b>	<b>\$3.32</b>	<b>\$3.92</b>	<b>\$5.68</b>	<b>\$6.69</b>	
Attendance	- Days per Year of Program Operations	250	250	250	250
	- Days per Year of Member Attendance	225	225	225	225
	- Hours per Day of Member Attendance	6.00	6.00	6.00	6.00
	Hours per Year of Member Attendance	1,350	1,350	1,350	1,350
Facility	- Square Feet of Service Space per Member	75.0	75.0	75.0	75.0
	- Annual Cost per Square Foot	\$18.00	\$24.00	\$18.00	\$24.00
	Annual Facility Cost per Member	\$1,350.00	\$1,800.00	\$1,350.00	\$1,800.00
	<b>Facility Cost per Member per Billable Hour</b>	<b>\$1.00</b>	<b>\$1.33</b>	<b>\$1.00</b>	<b>\$1.33</b>
Supplies	- Cost of Supplies per Member per Day	\$2.00	\$2.00	\$2.00	\$2.00
	Annual Supplies Cost/ Member	\$450.00	\$450.00	\$450.00	\$450.00
	<b>Supply Cost per Member per Billable Hour</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>
Admin. and Prog. Support	Cost per Hour Before Admin. and Support	\$4.65	\$5.58	\$7.01	\$8.35
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$3.00</b>	<b>\$3.33</b>	<b>\$3.00</b>	<b>\$3.33</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$0.95</b>	<b>\$1.10</b>	<b>\$1.24</b>	<b>\$1.44</b>
<b>Total Hourly Rate per Member</b>		<b>\$8.60</b>	<b>\$10.01</b>	<b>\$11.25</b>	<b>\$13.12</b>
Rate per Staff Hour (Information Only)		\$52.98	\$61.66	\$39.60	\$46.18

**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Group Day (Day Supports-Center-Based Services)**

		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$11.99	\$14.64	\$11.99	\$14.64
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	32.7%	28.0%	32.7%	28.0%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$15.91	\$18.74	\$15.91	\$18.74
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.50	0.50	0.25	0.25
	- Program Preparation/ Set-Up/ Clean-Up	0.50	0.50	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	1.75	1.75	1.50	1.50
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	32.08	32.08	32.58	32.58
	Productivity Adjustment	1.25	1.25	1.23	1.23
	Hourly Staff Cost per Billable Hour	\$19.84	\$23.37	\$19.53	\$23.01
	<i>Staffing Ratio</i>				
- Group Size in Facility (Members per Staff)	3.0	3.0	2.0	2.0	
- Member Attendance Rate	88%	88%	88%	88%	
- Average Members per Staff Adjusted for Attendance	2.64	2.64	1.76	1.76	
<b>Staff Cost per Member per Billable Hour</b>	<b>\$7.52</b>	<b>\$8.85</b>	<b>\$11.10</b>	<b>\$13.07</b>	
Attendance	- Days per Year of Program Operations	250	250	250	250
	- Days per Year of Member Attendance	225	225	225	225
	- Hours per Day of Member Attendance	6.00	6.00	6.00	6.00
	Hours per Year of Member Attendance	1,350	1,350	1,350	1,350
Facility	- Square Feet of Service Space per Member	75.0	75.0	75.0	75.0
	- Annual Cost per Square Foot	\$18.00	\$24.00	\$18.00	\$24.00
	Annual Facility Cost per Member	\$1,350.00	\$1,800.00	\$1,350.00	\$1,800.00
	<b>Facility Cost per Member per Billable Hour</b>	<b>\$1.00</b>	<b>\$1.33</b>	<b>\$1.00</b>	<b>\$1.33</b>
Supplies	- Cost of Supplies per Member per Day	\$2.00	\$2.00	\$2.00	\$2.00
	Annual Supplies Cost/ Member	\$450.00	\$450.00	\$450.00	\$450.00
	<b>Supply Cost per Member per Billable Hour</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>
Admin. and Prog. Support	Cost per Hour Before Admin. and Support	\$8.85	\$10.51	\$12.43	\$14.73
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$3.00</b>	<b>\$3.33</b>	<b>\$3.00</b>	<b>\$3.33</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$1.46</b>	<b>\$1.71</b>	<b>\$1.91</b>	<b>\$2.23</b>
<b>Total Hourly Rate per Member</b>		<b>\$13.31</b>	<b>\$15.55</b>	<b>\$17.34</b>	<b>\$20.29</b>
Rate per Staff Hour (Information Only)		\$35.14	\$41.05	\$30.52	\$35.71

**Virginia Department of Behavioral Health and Developmental Services  
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**Community Engagement (Day Supports-Community-**

Unit of Service		Tier 1 (Level 1)		Tier 2 (Level 2)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
		Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$11.99	\$14.64	\$11.99	\$14.64
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	32.7%	28.0%	32.7%	28.0%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$15.91	\$18.74	\$15.91	\$18.74
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.50	0.50	0.50	0.50
	- Program Development	1.00	1.00	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.75	1.75	1.75	1.75
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	31.58	31.58	31.58	31.58
	Productivity Adjustment	1.27	1.27	1.27	1.27
	Hourly Staff Cost per Billable Hour	\$20.15	\$23.74	\$20.15	\$23.74
	<i>Staffing Ratio</i>				
	- Group Size (Members per Staff)	3.0	3.0	2.5	2.5
	- Member Attendance Rate	88%	88%	88%	88%
	- Average Members per Staff Adjusted for Attendance	2.64	2.64	2.20	2.20
<b>Staff Cost per Member per Billable Hour</b>	<b>\$7.63</b>	<b>\$8.99</b>	<b>\$9.16</b>	<b>\$10.79</b>	
Attendance	- Days per Year of Program Operations	250	250	250	250
	- Days per Year of Member Attendance	225	225	225	225
	- Hours per Day of Member Attendance	6.00	6.00	6.00	6.00
	Hours per Year of Member Attendance	1,350	1,350	1,350	1,350
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
	- Number of Miles Traveled per Vehicle per Week	400	400	400	400
	- Number of Members per Vehicle	5.0	5.0	5.0	5.0
	Allocated Miles per Member per Week	80.0	80.0	80.0	80.0
Annual Mileage Cost per Member (at 250 days of operation)	\$2,380.00	\$2,380.00	\$2,380.00	\$2,380.00	
<b>Mileage Cost per Member per Billable Hour</b>	<b>\$1.76</b>	<b>\$1.76</b>	<b>\$1.76</b>	<b>\$1.76</b>	
Supplies	- Cost of Supplies per Member per Week	\$2.00	\$2.00	\$2.00	\$2.00
	Annual Supplies Cost/ Member (at 225 days of attendance)	\$450.00	\$450.00	\$450.00	\$450.00
	<b>Supply Cost per Member per Billable Hour</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>
Admin. and Prog. Support	Cost per Hour Before Admin. and Support	\$9.72	\$11.08	\$11.25	\$12.88
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$3.00</b>	<b>\$3.33</b>	<b>\$3.00</b>	<b>\$3.33</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$1.57</b>	<b>\$1.78</b>	<b>\$1.76</b>	<b>\$2.00</b>
<b>Total Hourly Rate per Member</b>		<b>\$14.29</b>	<b>\$16.19</b>	<b>\$16.01</b>	<b>\$18.21</b>
Rate per Staff Hour (Information Only)		\$37.73	\$42.74	\$35.22	\$40.06

**Virginia Department of Behavioral Health and Developmental Services  
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**Community Engagement (Day Supports-Community-**

		Tier 3 (Levels 3-4)		Tier 4 (Levels 5-7)	
		Rest of State	N. Virginia	Rest of State	N. Virginia
Unit of Service		Hour	Hour	Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>				
	Direct Staff Hourly Wage	\$11.99	\$14.64	\$11.99	\$14.64
	<i>Employee Benefits</i>				
	Benefit Rate (as a percent of wages)	32.7%	28.0%	32.7%	28.0%
	Hourly Staff Cost Before Productivity Adj. (wages+benefits)	\$15.91	\$18.74	\$15.91	\$18.74
	<i>Productivity Assumptions</i>				
	Total Hours	40.00	40.00	40.00	40.00
	- ISP/Plan of Care Meetings	0.25	0.25	0.25	0.25
	- Program Development	1.00	1.00	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.50	1.50	1.50	1.50
	- Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50
	- Training	0.75	0.75	0.75	0.75
	- Paid Time Off	3.92	3.92	3.92	3.92
	"Billable" Hours	32.08	32.08	32.08	32.08
	Productivity Adjustment	1.25	1.25	1.25	1.25
	Hourly Staff Cost per Billable Hour	\$19.84	\$23.37	\$19.84	\$23.37
	<i>Staffing Ratio</i>				
- Group Size (Members per Staff)	2.0	2.0	1.5	1.5	
- Member Attendance Rate	88%	88%	88%	88%	
- Average Members per Staff Adjusted for Attendance	1.76	1.76	1.32	1.32	
<b>Staff Cost per Member per Billable Hour</b>	<b>\$11.27</b>	<b>\$13.28</b>	<b>\$15.03</b>	<b>\$17.70</b>	
Attendance	- Days per Year of Program Operations	250	250	250	250
	- Days per Year of Member Attendance	225	225	225	225
	- Hours per Day of Member Attendance	6.00	6.00	6.00	6.00
	Hours per Year of Member Attendance	1,350	1,350	1,350	1,350
Mileage	<i>Capital Costs</i>				
	- Purchase Price	\$40,000	\$40,000	\$40,000	\$40,000
	- Salvage Value	35%	35%	35%	35%
	- Useful Life (Miles)	100,000	100,000	100,000	100,000
	Capital Cost per Mile	\$0.26	\$0.26	\$0.26	\$0.26
	<i>Operating Costs</i>				
	Amount per Mile	\$0.335	\$0.335	\$0.335	\$0.335
	- Number of Miles Traveled per Vehicle per Week	400	400	400	400
	- Number of Members per Vehicle	5.0	5.0	5.0	5.0
	Allocated Miles per Member per Week	80.0	80.0	80.0	80.0
Annual Mileage Cost per Member (at 250 days of operation)	\$2,380.00	\$2,380.00	\$2,380.00	\$2,380.00	
<b>Mileage Cost per Member per Billable Hour</b>	<b>\$1.76</b>	<b>\$1.76</b>	<b>\$1.76</b>	<b>\$1.76</b>	
Supplies	- Cost of Supplies per Member per Week	\$2.00	\$2.00	\$2.00	\$2.00
	Annual Supplies Cost/ Member (at 225 days of attendance)	\$450.00	\$450.00	\$450.00	\$450.00
	<b>Supply Cost per Member per Billable Hour</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>	<b>\$0.33</b>
Admin. and Prog. Support	Cost per Hour Before Admin. and Support	\$13.36	\$15.37	\$17.12	\$19.79
	- Program Support Funding per Member Day	\$18.00	\$20.00	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$3.00</b>	<b>\$3.33</b>	<b>\$3.00</b>	<b>\$3.33</b>
	- Administration Percent	11.0%	11.0%	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$2.02</b>	<b>\$2.31</b>	<b>\$2.49</b>	<b>\$2.86</b>
<b>Total Hourly Rate per Member</b>		<b>\$18.38</b>	<b>\$21.01</b>	<b>\$22.61</b>	<b>\$25.98</b>
Rate per Staff Hour (Information Only)		\$32.35	\$36.98	\$29.85	\$34.29

Virginia Department of Behavioral Health and Developmental Services

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Community Coaching and Workplace Assistance

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$11.99	\$14.64
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	32.7%	28.0%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$15.91	\$18.74
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	1.00	1.00
	- ISP/Plan of Care Meetings	0.50	0.50
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.75	0.75
	- Paid Time Off	3.92	3.92
	"Billable" Hours	32.33	32.33
Productivity Adjustment	1.24	1.24	
	<b>Staff Cost After Productivity Adjustment</b>	<b>\$19.68</b>	<b>\$23.19</b>
Mileage	- Number of Miles Traveled per Week	200	200
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$115.00	\$115.00
	<b>Mileage Cost per Billable Hour</b>	<b>\$3.56</b>	<b>\$3.56</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$23.24	\$26.75
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Hour</b>	<b>\$2.78</b>	<b>\$3.09</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Hour</b>	<b>\$3.22</b>	<b>\$3.69</b>
	<b>Total Hourly Rate</b>	<b>\$29.24</b>	<b>\$33.53</b>

Virginia Department of Behavioral Health and Developmental Services

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Skilled Nursing - Registered Nurse

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$27.63	\$35.90
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	21.2%	18.8%
	Hrly. Staff Cost Before Prod. Adj. (wages + benefits)	\$33.49	\$42.65
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	3.00	3.00
	- ISP/Plan of Care Meetings	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	29.38	29.38
Productivity Adjustment	1.36	1.36	
<b>Staff Cost After Productivity Adjustment</b>	<b>\$45.60</b>	<b>\$58.07</b>	
Mileage	- Number of Miles Traveled per Week	200	200
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$115.00	\$115.00
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$3.91</b>	<b>\$3.91</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$49.51	\$61.98
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.06</b>	<b>\$3.40</b>
	- Administration Percent	11.0%	11.0%
<b>Administrative Cost per Billable Staff Hour</b>	<b>\$6.50</b>	<b>\$8.08</b>	
<b>Total Cost per Hour</b>		<b>\$59.07</b>	<b>\$73.46</b>
<b>Rate per 15 Minutes</b>		<b>\$14.77</b>	<b>\$18.37</b>

Virginia Department of Behavioral Health and Developmental Services

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Skilled Nursing - Licensed Practical Nurse

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$18.05	\$23.02
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	26.4%	23.0%
	Hrly. Staff Cost Before Prod. Adj. (wages + benefits)	\$22.82	\$28.31
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	3.00	3.00
	- ISP/Plan of Care Meetings	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	1.50	1.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	28.38	28.38
Productivity Adjustment	1.41	1.41	
<b>Staff Cost After Productivity Adjustment</b>	<b>\$32.16</b>	<b>\$39.90</b>	
Mileage	- Number of Miles Traveled per Week	200	200
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$115.00	\$115.00
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$4.05</b>	<b>\$4.05</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$36.21	\$43.95
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.17</b>	<b>\$3.52</b>
	- Administration Percent	11.0%	11.0%
<b>Administrative Cost per Billable Staff Hour</b>	<b>\$4.87</b>	<b>\$5.87</b>	
RN Oversight	- Hours per Week of RN Oversight	1.00	1.00
	- RN Wage and Benefit Cost	\$33.49	\$42.65
	Weekly RN Oversight Cost	\$33.49	\$42.65
	<b>RN Oversight Cost per Billable Staff Hour</b>	<b>\$1.18</b>	<b>\$1.50</b>
<b>Total Cost per Hour</b>		<b>\$45.43</b>	<b>\$54.84</b>
<b>Rate per 15 Minutes</b>		<b>\$11.36</b>	<b>\$13.71</b>

**Virginia Department of Behavioral Health and Developmental Services  
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**Therapeutic Consultation - Therapists, Board Certified Behavior Analysts, Licensed  
Behavior Analysts, and Rehabilitation Engineers**

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$38.23	\$40.66
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	18.2%	17.8%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$45.18	\$47.89
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	6.25	6.25
	- ISP/Plan of Care Meetings	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	26.13	26.13
Productivity Adjustment	1.53	1.53	
<b>Staff Cost After Productivity Adjustment</b>	<b>\$69.16</b>	<b>\$73.31</b>	
Mileage	- Number of Miles Traveled per Week	250	250
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$143.75	\$143.75
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$5.50</b>	<b>\$5.50</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$74.66	\$78.81
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.44</b>	<b>\$3.83</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Staff Hour</b>	<b>\$9.65</b>	<b>\$10.21</b>
<b>Total Hourly Rate</b>		<b>\$87.75</b>	<b>\$92.85</b>



Virginia Department of Behavioral Health and Developmental Services

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Therapeutic Consultation - Psychologist/Psychiatrist

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$30.33	\$35.83
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	20.2%	18.8%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$36.46	\$42.57
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	6.25	6.25
	- ISP/Plan of Care Meetings	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	26.13	26.13
Productivity Adjustment	1.53	1.53	
	<b>Staff Cost After Productivity Adjustment</b>	<b>\$55.81</b>	<b>\$65.17</b>
Mileage	- Number of Miles Traveled per Week	250	250
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$143.75	\$143.75
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$5.50</b>	<b>\$5.50</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$61.31	\$70.67
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.44</b>	<b>\$3.83</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Staff Hour</b>	<b>\$8.00</b>	<b>\$9.21</b>
	<b>Total Hourly Rate</b>	<b>\$72.75</b>	<b>\$83.71</b>

Virginia Department of Behavioral Health and Developmental Services

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Therapeutic Consultation - Other Professionals

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$25.29	\$29.05
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	22.0%	20.5%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$30.86	\$35.00
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	6.25	6.25
	- ISP/Plan of Care Meetings	1.00	1.00
	- Progress Notes/ Medical Records (not in member's presence)	1.00	1.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.50	0.50
	- Paid Time Off	4.62	4.62
	"Billable" Hours	26.13	26.13
Productivity Adjustment	1.53	1.53	
<b>Staff Cost After Productivity Adjustment</b>	<b>\$47.24</b>	<b>\$53.58</b>	
Mileage	- Number of Miles Traveled per Week	250	250
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$143.75	\$143.75
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$5.50</b>	<b>\$5.50</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$52.74	\$59.08
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.44</b>	<b>\$3.83</b>
	- Administration Percent	11.0%	11.0%
<b>Administrative Cost per Billable Staff Hour</b>	<b>\$6.94</b>	<b>\$7.78</b>	
<b>Total Hourly Rate</b>		<b>\$63.12</b>	<b>\$70.69</b>

**Virginia Department of Behavioral Health and Developmental Services**  
**Final Rate Models, Revision 1**  
**Community Guide**

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$17.24	\$23.17
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	24.9%	21.2%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$21.53	\$28.08
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Travel Time (between members)	2.00	2.00
	- ISP/Plan of Care Meetings	0.50	0.50
	- Program Development	2.50	2.50
	- Progress Notes/ Medical Records (not in member's presence)	0.50	0.50
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.75	0.75
	- Paid Time Off	3.92	3.92
	"Billable" Hours	29.33	29.33
Productivity Adjustment	1.36	1.36	
<b>Staff Cost After Productivity Adjustment</b>	<b>\$29.36</b>	<b>\$38.30</b>	
Mileage	- Number of Miles Traveled per Week	125	125
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$71.88	\$71.88
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$2.45</b>	<b>\$2.45</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$31.81	\$40.75
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$3.07</b>	<b>\$3.41</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Staff Hour</b>	<b>\$4.31</b>	<b>\$5.46</b>
<b>Total Hourly Rate</b>		<b>\$39.19</b>	<b>\$49.62</b>

**Virginia Department of Behavioral Health and Developmental Services**  
**Final Rate Models, Revision 1**  
**Peer Mentor Support Services**

		Rest of State	N. Virginia
Unit of Service		Hour	Hour
Direct Support Staff Wages and Benefits	<i>Wages</i>		
	Direct Staff Hourly Wage	\$10.00	\$12.00
	<i>Employee Benefits</i>		
	Benefit Rate (as a percent of wages)	34.9%	30.8%
	Hourly Staff Cost Before Productivity Adj. (wages + benefits)	\$13.49	\$15.70
	<i>Productivity Assumptions</i>		
	Total Hours	40.00	40.00
	- Employer and One-on-One Supervision Time	0.50	0.50
	- Training	0.75	0.75
	- Paid Time Off	3.92	3.92
	"Billable" Hours	34.83	34.83
Productivity Adjustment	1.15	1.15	
	<b>Staff Cost After Productivity Adjustment</b>	<b>\$15.49</b>	<b>\$18.03</b>
Mileage	- Number of Miles Traveled per Week	75	75
	- Amount per Mile	\$0.575	\$0.575
	Weekly Mileage Cost	\$43.13	\$43.13
	<b>Mileage Cost per Billable Staff Hour</b>	<b>\$1.24</b>	<b>\$1.24</b>
Supervision	- Hours per Week of Supervisory Oversight	4.00	4.00
	- Supervisor Wage and Benefit Cost (Based on Community Guide)	\$21.53	\$28.08
	Weekly Supervision Cost	\$86.12	\$112.32
	<b>Supervision Cost per Billable Staff Hour</b>	<b>\$2.47</b>	<b>\$3.22</b>
Admin. and Prog. Support	Cost per Billable Hour Before Admin. and Support	\$19.20	\$22.49
	- Program Support Funding per Day	\$18.00	\$20.00
	<b>Program Support Cost per Billable Staff Hour</b>	<b>\$2.58</b>	<b>\$2.87</b>
	- Administration Percent	11.0%	11.0%
	<b>Administrative Cost per Billable Staff Hour</b>	<b>\$2.69</b>	<b>\$3.13</b>
	<b>Total Hourly Rate</b>	<b>\$24.47</b>	<b>\$28.49</b>

Virginia Department of Behavioral Health and  
Developmental Services

*My Life, My Community*

Provider Rate Study

Final Rate Models, Revision 1

prepared by:

Burns & Associates, Inc.  
3030 North 3rd Street, Suite 200  
Phoenix, Arizona 85012  
(602) 241-8520  
[www.burnshealthpolicy.com](http://www.burnshealthpolicy.com)

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**Virginia Department of Behavioral Health and Developmental Services  
Final Rate Models, Revision 1**

**Appendix A - Wage Assumptions**

**Wage Data for Select Job Classifications that Include Duties Related to Waiver Service Job Requirements**

BLS Code and Title	Bureau of Labor Statistics Wages									
	Rest of State (see p. A-5 and A-6)					Northern Virginia (Washington-Arlington-Alexandria, DC-VA MD-WV Metropolitan Division)				
	10th %-ile	25th %-ile	50th %-ile	75th %-ile	90th %-ile	10th %-ile	25th %-ile	50th %-ile	75th %-ile	90th %-ile
11-9151 Social and community service managers	\$18.05	\$22.84	\$29.28	\$37.74	\$47.74	\$24.80	\$31.26	\$38.99	\$53.96	\$67.86
19-3031 Clinical/ couns./ school psychologists	\$18.35	\$23.84	\$30.33	\$39.22	\$48.43	\$18.30	\$26.61	\$35.83	\$45.57	\$60.14
21-1012 Educational/ voc./ school counselors	\$15.19	\$18.89	\$23.92	\$30.96	\$39.63	\$17.07	\$22.96	\$29.80	\$39.35	\$49.22
21-1014 Mental health counselors	\$13.68	\$16.47	\$20.25	\$25.13	\$31.60	\$12.88	\$16.42	\$22.26	\$28.94	\$36.39
21-1015 Rehabilitation counselors	\$12.31	\$15.66	\$19.05	\$24.33	\$30.38	\$11.76	\$13.37	\$17.58	\$22.96	\$29.64
21-1021 Child/ family/ school social workers	\$13.28	\$15.06	\$18.45	\$23.73	\$30.89	\$15.48	\$20.63	\$27.13	\$34.61	\$42.43
21-1022 Healthcare social workers	\$15.61	\$18.95	\$23.19	\$27.68	\$32.80	\$18.04	\$24.15	\$28.70	\$34.12	\$40.56
21-1023 Mental hlth/ sub. abuse social work	\$14.34	\$16.96	\$20.64	\$25.85	\$32.98	\$15.91	\$20.47	\$25.89	\$32.49	\$39.68
21-1093 Social and human service assistants	\$7.61	\$9.36	\$11.28	\$14.18	\$17.67	\$11.60	\$14.06	\$17.64	\$22.06	\$27.71
25-2052 Special ed. teachers, elementary school	\$20.70	\$25.76	\$32.84	\$40.87	\$0.00	\$20.05	\$24.62	\$31.11	\$38.63	\$48.86
25-2053 Special education teachers, middle school	\$20.55	\$25.32	\$31.60	\$38.10	\$0.00	\$22.72	\$26.97	\$33.24	\$39.81	\$50.09
25-2054 Special ed. teachers, secondary school	\$19.56	\$24.04	\$31.22	\$41.17	\$0.00	\$22.26	\$26.08	\$32.48	\$43.00	\$52.28
29-1141 Registered nurses	\$18.84	\$22.43	\$27.63	\$32.95	\$39.13	\$25.09	\$29.90	\$35.90	\$42.93	\$48.40
29-1122 Occupational therapists	\$25.80	\$32.36	\$39.89	\$47.43	\$54.96	\$30.18	\$35.34	\$42.36	\$49.70	\$57.34
29-1123 Physical therapists	\$27.76	\$33.73	\$40.76	\$47.15	\$56.86	\$27.26	\$33.28	\$40.10	\$46.28	\$54.91
29-1127 Speech-language pathologists	\$23.64	\$27.84	\$34.03	\$41.81	\$51.01	\$26.63	\$32.00	\$39.51	\$48.72	\$58.63
29-2061 Lic. practical and lic. vocational nurses	\$14.13	\$15.66	\$18.05	\$21.16	\$24.40	\$18.14	\$20.30	\$23.02	\$26.66	\$29.34
31-1011 Home health aides	\$7.03	\$7.74	\$9.01	\$10.49	\$12.53	\$9.21	\$10.17	\$11.55	\$13.46	\$14.68
31-1013 Psychiatric Aides	\$9.66	\$10.70	\$12.49	\$14.40	\$16.74	\$12.08	\$12.80	\$14.01	\$15.97	\$17.90
31-1014 Nursing assistants	\$7.94	\$9.19	\$10.67	\$12.75	\$14.58	\$9.72	\$11.14	\$13.19	\$15.55	\$18.12
31-2011 Occupational therapist assistants	\$17.11	\$23.80	\$30.64	\$34.76	\$37.51	\$16.44	\$24.45	\$31.51	\$37.64	\$43.87
31-2021 Physical therapist assistants	\$11.53	\$20.23	\$26.47	\$32.68	\$37.10	\$12.61	\$19.85	\$25.19	\$30.07	\$35.72
31-2022 Physical therapist aides	\$9.06	\$9.71	\$10.75	\$12.58	\$14.31	\$8.70	\$9.97	\$11.40	\$14.20	\$17.54
37-2012 Maids and housekeeping cleaners	\$6.67	\$7.19	\$8.10	\$9.69	\$11.60	\$8.19	\$9.31	\$11.40	\$14.92	\$17.63
39-9021 Personal and home care aides	\$7.20	\$7.64	\$8.36	\$9.61	\$10.87	\$9.44	\$9.99	\$10.86	\$11.74	\$13.91
39-9032 Recreation workers	\$8.02	\$8.96	\$11.38	\$15.94	\$21.20	\$8.36	\$10.38	\$14.45	\$19.35	\$25.47
39-9041 Residential Advisers	\$9.80	\$10.91	\$13.25	\$16.63	\$19.88	\$9.58	\$10.74	\$13.04	\$16.63	\$20.20

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix A: Wage Assumptions  
Development of Job Requirements (Using BLS Job Codes) by Service**

In-Home Residential Support, Intermittent	Supported Living	Sponsored Placement (Agency Staff)	Group Home	Supported Employ.-Enclave/Work Crew	Day Supports	Skilled Nursing-Registered Nurse	Skilled Nursing-Lic. Practical Nurse	Therapeutic Consult.-Psychiatrists and Psychologists	Therapeutic Consult.-Therapists, Behavior Analysts, Rehab. Engineers	Therapeutic Consult.-Other	Community Guide
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**BLS Code and Title**

11-9151 Social/ community service mgrs.								100%		50%	
19-3031 Clinic./ couns./ school psychologists											
21-1012 Educational/ voc./ school counselors											
21-1014 Mental health counselors										50%	
21-1015 Rehabilitation counselors	10%	10%		10%	50%	20%					
21-1021 Child/ family/ school social workers											
21-1022 Healthcare social workers			50%								50%
21-1023 Mental hlth/ sub. abuse social work											
21-1093 Social and human service assistants	20%	20%	50%	20%	30%	20%					50%
25-2052 Special ed. teachers, elem. school											
25-2053 Special ed. teachers, middle school											
25-2054 Special ed. teachers, second. school											
29-1141 Registered nurses							100%				
29-1122 Occupational therapists									33%		
29-1123 Physical therapists									33%		
29-1127 Speech-language pathologists									33%		
29-2061 Lic. Practical/ lic. vocational nurses								100%			
31-1011 Home health aides	10%	10%		10%							
31-1013 Psychiatric Aides											
31-1014 Nursing assistants											
31-2011 Occupational therapist assistants											
31-2021 Physical therapist assistants											
31-2022 Physical therapist aides											
37-2012 Maids and housekeeping cleaners											
39-9021 Personal and home care aides	40%	40%		40%	20%	30%					
39-9032 Recreation workers	10%	10%		10%		30%					
39-9041 Residential Advisers	10%	10%		10%							
	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix A: Wage Assumptions  
Comparison of Wages from Provider Survey and Bureau of Labor Statistics  
(Using Job Requirement Assumptions)**

In-Home Residential Support, Intermittent	Supported Living	Sponsored Placement	Group Home	Supported Employ.- Enclave/Work Crew	Day Supports	Skilled Nursing-Registered Nurse	Skilled Nursing-Lic. Practical Nurse	Therapeutic Consult.- Psychiatrists and Psychologists	Therapeutic Consult.- Therapists, Behavior Analysts, Rehab. Engineers	Therapeutic Consult.-Other	Community Guide
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*Rest of State*

*Bureau of Labor Statistics<sup>1</sup>*

10th %ile	\$8.12	\$8.12	\$11.61	\$8.12	\$9.87	\$8.55	\$18.84	\$14.13	\$18.35	\$25.73	\$16.02	\$11.61
25th %ile	\$9.25	\$9.25	\$14.15	\$9.25	\$12.16	\$9.98	\$22.43	\$15.66	\$23.84	\$31.31	\$20.16	\$14.15
<b>50th %ile</b>	<b>\$10.87</b>	<b>\$10.87</b>	<b>\$17.24</b>	<b>\$10.87</b>	<b>\$14.58</b>	<b>\$11.99</b>	<b>\$27.63</b>	<b>\$18.05</b>	<b>\$30.33</b>	<b>\$38.23</b>	<b>\$25.29</b>	<b>\$17.24</b>
75th %ile	\$13.42	\$13.42	\$20.93	\$13.42	\$18.34	\$15.37	\$32.95	\$21.16	\$39.22	\$45.46	\$32.18	\$20.93
90th %ile	\$16.28	\$16.28	\$25.24	\$16.28	\$22.67	\$19.23	\$39.13	\$24.40	\$48.43	\$54.27	\$40.01	\$25.24

*Provider Survey (employees excl. supervisors) - All Providers*

Respondents	22	22	8	34	6	30	2	2	3	3	3	
Min	\$5.91	\$5.91	\$11.00	\$1.00	\$11.22	\$7.45	\$23.94	\$15.00	\$13.46	\$13.46	\$13.46	
Max	\$31.83	\$31.83	\$21.12	\$31.83	\$30.24	\$76.70	\$23.94	\$22.00	\$19.74	\$19.74	\$19.74	
Median	\$10.59	\$10.59	\$19.91	\$11.85	\$14.85	\$14.35	\$23.94	\$18.50	\$16.21	\$16.21	\$16.21	
Average <sup>2</sup>	\$10.53	\$10.53	\$18.71	\$12.90	\$17.75	\$14.19	\$23.94	\$18.50	\$16.94	\$16.94	\$16.94	

*Provider Survey (employees excl. supervisors) - Non-Community Service Boards*

Respondents	10	10	4	15	1	11	1	2	1	1	1	
Min	\$5.91	\$5.91	\$11.00	\$1.00	\$12.97	\$8.35		\$15.00	\$16.21	\$16.21	\$16.21	
Max	\$22.80	\$22.80	\$19.24	\$15.22	\$12.97	\$76.70		\$22.00	\$16.21	\$16.21	\$16.21	
Median	\$10.43	\$10.43	\$15.12	\$9.50	\$12.97	\$12.15		\$18.50	\$16.21	\$16.21	\$16.21	
Average <sup>2</sup>	\$10.42	\$10.42	\$18.92	\$9.36	\$12.97	\$13.33		\$18.50	\$16.21	\$16.21	\$16.21	

*Provider Survey (employees excl. supervisors) - Community Service Boards*

Respondents	12	12	4	19	5	19	1	0	2	2	2	
Min	\$7.45	\$7.45	\$11.97	\$9.00	\$11.22	\$7.45	\$23.94		\$13.46	\$13.46	\$13.46	
Max	\$31.83	\$31.83	\$21.12	\$31.83	\$30.24	\$76.70	\$23.94		\$19.74	\$19.74	\$19.74	
Median	\$13.29	\$13.29	\$16.91	\$13.46	\$15.57	\$14.35	\$23.94		\$16.60	\$16.60	\$16.60	
Average <sup>2</sup>	\$10.87	\$10.87	\$18.01	\$13.71	\$17.89	\$14.19	\$23.94		\$19.74	\$19.74	\$19.74	

<sup>1</sup>All rate models have been set using the median (50th percentile) hourly wage

<sup>2</sup>Weighted (by revenue) averages without outliers



**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix A: Wage Assumptions  
Comparison of Wages from Provider Survey and Bureau of Labor Statistics  
(Using Job Requirement Assumptions)**

In-Home Residential Support, Intermittent	Supported Living	Sponsored Placement	Group Home	Supported Employ.- Enclave/Work Crew	Day Supports	Skilled Nursing-Registered Nurse	Skilled Nursing-Lic. Practical Nurse	Therapeutic Consult.- Psychiatrists and Psychologists	Therapeutic Consult.- Therapists, Behavior Analysts, Rehab. Engineers	Therapeutic Consult.-Other	Community Guide
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*Northern Virginia*

*Bureau of Labor Statistics<sup>1</sup>*

10th %ile	\$9.99	\$9.99	\$14.82	\$9.99	\$11.25	\$10.01	\$25.09	\$18.14	\$18.30	\$28.02	\$15.59	\$14.82
25th %ile	\$11.27	\$11.27	\$19.11	\$11.27	\$12.90	\$11.60	\$29.90	\$20.30	\$26.61	\$33.54	\$21.52	\$19.11
<b>50th %ile</b>	<b>\$13.53</b>	<b>\$13.53</b>	<b>\$23.17</b>	<b>\$13.53</b>	<b>\$16.25</b>	<b>\$14.64</b>	<b>\$35.90</b>	<b>\$23.02</b>	<b>\$35.83</b>	<b>\$40.66</b>	<b>\$29.05</b>	<b>\$23.17</b>
75th %ile	\$16.35	\$16.35	\$28.09	\$16.35	\$20.45	\$18.33	\$42.93	\$26.66	\$45.57	\$48.23	\$37.26	\$28.09
90th %ile	\$20.11	\$20.11	\$34.14	\$20.11	\$25.92	\$23.28	\$48.40	\$29.34	\$60.14	\$56.96	\$48.27	\$34.14

*Provider Survey (employees excl. supervisors)*

Respondents	4	4	2	10	5	13	3	2	1	1	1	
Min	\$12.05	\$12.05	\$21.12	\$11.00	\$12.28	\$4.47	\$24.86	\$19.67	\$29.33	\$29.33	\$29.33	
Max	\$23.94	\$23.94	\$32.43	\$35.78	\$149.55	\$33.38	\$38.66	\$21.52	\$29.33	\$29.33	\$29.33	
Median	\$14.81	\$14.81	\$22.55	\$14.37	\$15.40	\$14.49	\$29.33	\$20.59	\$29.33	\$29.33	\$29.33	
Average <sup>2</sup>	\$19.45	\$19.45	\$21.65	\$14.48	\$14.24	\$15.46	\$34.87	\$20.59	\$29.33	\$29.33	\$29.33	

*Provider Survey (employees excl. supervisors) - Non-Community Service Boards*

Respondents	2	2	0	7	5	10	3	2	1	1	1	
Min	\$12.05	\$12.05		\$11.00	\$12.28	\$4.47	\$24.86	\$19.67	\$29.33	\$29.33	\$29.33	
Max	\$14.94	\$14.94		\$35.78	\$149.55	\$33.38	\$38.66	\$21.52	\$29.33	\$29.33	\$29.33	
Median	\$14.04	\$14.04		\$14.19	\$15.40	\$14.34	\$29.33	\$20.59	\$29.33	\$29.33	\$29.33	
Average <sup>2</sup>	\$14.04	\$14.04		\$13.72	\$14.24	\$15.28	\$34.87	\$20.59	\$29.33	\$29.33	\$29.33	

*Provider Survey (employees excl. supervisors) - Community Service Boards*

Respondents	2	2	2	3	0	3	0	0	0	0	0	
Min	\$14.81	\$14.81	\$21.12	\$14.81		\$12.45						
Max	\$23.94	\$23.94	\$32.43	\$18.48		\$30.45						
Median	\$19.37	\$19.37	\$22.55	\$15.53		\$16.17						
Average <sup>2</sup>	\$20.57	\$20.57	\$21.65	\$15.53		\$16.44						

<sup>1</sup>All rate models have been set using the median (50th percentile) hourly wage

<sup>2</sup>Weighted (by revenue) averages without outliers

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix A - Wage Assumptions**

**Estimate of Proportion of Employment in the Washington  
Arlington-Alexandria, DC-VA-MD-WV Metropolitan  
Division Attributable to Virginia**

<b>Jurisdictions in Washington-Arlington- Alexandria, DC-VA-MD-WV Metropolitan Division</b>	<b>Population Est. (2013)</b>
Alexandria city, VA	148,892
Arlington County, VA	224,906
Calvert County, MD	90,484
Charles County, MD	152,864
Clarke County, VA	14,348
District of Columbia	658,893
Fairfax County, VA	1,131,000
Fairfax city, VA	23,973
Falls Church city, VA	13,508
Fauquier County, VA	67,207
Fredericksburg city, VA	28,132
Jefferson County, WV	55,073
Loudoun County, VA	349,679
Manassas Park city, VA	16,149
Manassas city, VA	41,705
Prince George's County, MD	890,081
Prince William County, VA	438,580
Spotsylvania County, VA	127,348
Stafford County, VA	136,788
Warren County, VA	38,699
<b>Total</b>	<b>4,648,309</b>
<b>In Virginia</b>	<b>2,800,914</b>
<b>% in Virginia</b>	<b>60%</b>

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix A - Wage Assumptions**

**Wage Data for Select Job Classifications that Include Duties Related to Waiver Service Job Requirements**

BLS Code and Title	Estimation of Rest of State Wages											
	Statewide			Northern Virginia (Washington-Arlington-Alexandria, DC-VA-MD-WV Metropolitan Division)				Rest of State Estimates				
	Employment	Mean Wage	Total Calculated Wages	Total Employment	Est. Employ. in Virginia	Mean Wage	Total Calculated Wages	Est. Employ. w/o N. VA	Calc. Wages w/o N. VA	Est. Wage w/o N. VA	% Change	
11-9151 Social and community service managers	2,470	\$36.20	\$185,981,120	1,730	1,042	\$43.08	\$93,409,257	1,428	\$92,571,863	\$31.18	-14%	
19-3031 Clinical/ couns./ school psychologists	2,490	\$34.77	\$180,080,784	1,650	994	\$38.11	\$78,811,757	1,496	\$101,269,027	\$32.55	-6%	
21-1012 Educational/ voc./ school counselors	6,720	\$28.40	\$396,963,840	4,850	2,922	\$31.86	\$193,667,002	3,798	\$203,296,838	\$25.74	-9%	
21-1014 Mental health counselors	8,060	\$22.12	\$370,837,376	3,840	2,314	\$23.44	\$112,812,429	5,746	\$258,024,947	\$21.59	-2%	
21-1015 Rehabilitation counselors	3,360	\$20.10	\$140,474,880	1,690	1,018	\$19.12	\$40,498,852	2,342	\$99,976,028	\$20.53	2%	
21-1021 Child/ family/ school social workers	8,050	\$23.00	\$385,112,000	4,830	2,910	\$27.90	\$168,896,034	5,140	\$216,215,966	\$20.23	-12%	
21-1022 Healthcare social workers	2,370	\$25.53	\$125,852,688	1,400	844	\$29.01	\$50,903,059	1,526	\$74,949,629	\$23.61	-8%	
21-1023 Mental hlth/ sub. abuse social work	3,400	\$22.95	\$162,302,400	1,170	705	\$26.64	\$39,065,034	2,695	\$123,237,366	\$21.98	-4%	
21-1093 Social and human service assistants	6,090	\$14.95	\$189,374,640	4,170	2,513	\$19.19	\$100,294,969	3,577	\$89,079,671	\$11.97	-20%	
25-2052 Special ed. teachers, elementary school	6,000	\$29.24	\$364,920,000	3,370	2,031	\$32.63	\$137,799,785	3,969	\$227,120,215	\$27.51	-6%	
25-2053 Special education teachers, middle school	2,660	\$28.83	\$159,520,200	1,250	753	\$34.44	\$53,959,805	1,907	\$105,560,395	\$26.62	-8%	
25-2054 Special ed. teachers, secondary school	3,480	\$29.54	\$213,846,000	2,090	1,259	\$34.94	\$91,517,939	2,221	\$122,328,061	\$26.48	-10%	
29-1141 Registered nurses	62,700	\$30.71	\$4,005,075,360	31,010	18,686	\$36.65	\$1,424,439,027	44,014	\$2,580,636,333	\$28.19	-8%	
29-1122 Occupational therapists	2,400	\$40.81	\$203,723,520	1,530	922	\$42.52	\$81,536,639	1,478	\$122,186,881	\$39.74	-3%	
29-1123 Physical therapists	4,730	\$40.92	\$402,587,328	2,690	1,621	\$39.93	\$134,623,138	3,109	\$267,964,190	\$41.44	1%	
29-1127 Speech-language pathologists	2,920	\$37.00	\$224,723,200	1,520	916	\$40.74	\$77,612,689	2,004	\$147,110,511	\$35.29	-5%	
29-2061 Lic. practical and lic. vocational nurses	21,300	\$19.47	\$862,598,880	6,770	4,079	\$23.48	\$199,230,067	17,221	\$663,368,813	\$18.52	-5%	
31-1011 Home health aides	9,710	\$10.52	\$212,470,336	7,300	4,399	\$11.94	\$109,243,425	5,311	\$103,226,911	\$9.34	-11%	
31-1013 Psychiatric Aides	1,030	\$12.71	\$27,229,904	0	0	\$14.52	\$0	1,030	\$27,229,904	\$12.71	0%	
31-1014 Nursing assistants	35,690	\$11.62	\$862,613,024	14,090	8,490	\$13.53	\$238,933,425	27,200	\$623,679,599	\$11.02	-5%	
31-2011 Occupational therapist assistants	780	\$28.99	\$47,033,376	0	0	\$30.58	\$0	780	\$47,033,376	\$28.99	0%	
31-2021 Physical therapist assistants	2,060	\$25.69	\$110,076,512	790	476	\$24.83	\$24,585,097	1,584	\$85,491,415	\$25.95	1%	
31-2022 Physical therapist aides	1,110	\$11.68	\$26,966,784	710	428	\$12.40	\$11,034,386	682	\$15,932,398	\$11.23	-4%	
37-2012 Maids and housekeeping cleaners	25,510	\$9.99	\$530,077,392	16,890	10,177	\$12.18	\$257,836,892	15,333	\$272,240,500	\$8.54	-15%	
39-9021 Personal and home care aides	36,260	\$9.23	\$696,133,984	13,610	8,201	\$11.17	\$190,537,041	28,059	\$505,596,943	\$8.66	-6%	
39-9032 Recreation workers	10,030	\$13.07	\$272,671,568	0	0	\$15.84	\$0	10,030	\$272,671,568	\$13.07	0%	
39-9041 Residential Advisers	2,370	\$14.02	\$69,112,992	2,500	1,506	\$13.99	\$43,835,488	864	\$25,277,504	\$14.07	0%	

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix B: Benefits Assumptions**

% of Employees with Access					% of Employees Who Receive ('Participation')					Benefit Level for Participating Employees					Effective Benefit Level (Accounts for Participation)				
Provider Survey <sup>1</sup>		BLS Data <sup>2</sup>	Rate Model		Provider Survey <sup>1</sup>		BLS Data <sup>2</sup>	Rate Model		Provider Survey <sup>1</sup>		BLS Data <sup>2</sup>	Rate Model		Provider Survey <sup>1</sup>		BLS Data <sup>2</sup>	Rate Model	
Non-CSBs	CSBs		Prof. Svcs.	Para-Prof.	Non-CSBs	CSBs		Prof. Svcs.	Para-Prof.	Non-CSBs	CSBs		Prof. Svcs.	Para-Prof.	Non-CSBs	CSBs		Prof. Svcs.	Para-Prof.

**Mandatory Benefits**

FICA <sup>3</sup>																				7.65%	7.65%
Federal UI <sup>4</sup>																				0.60%	0.60%
State UI <sup>5</sup>																		1.55%		1.55%	1.55%
Workers' Comp.																		3.11%		3.11%	3.11%

**Paid Time Off<sup>6</sup>**

											<i>Days per year</i>					<i>Days per year</i>				
Holidays	80%	96%	80%	100%	85%	80%	96%	80%	100%	85%	9.4	11.0	7.0	10.0	10.0	7.6	10.6	5.6	10.0	8.5
Vacation Leave	75%	100%	79%	100%	85%	75%	100%	79%	100%	85%	18.1	21.5	10.0	20.0	20.0	13.6	21.5	7.9	20.0	17.0
Sick Leave			61%					61%					6.0					3.7		
<b>Total</b>											<b>27.5</b>	<b>32.5</b>	<b>23.0</b>	<b>30.0</b>	<b>30.0</b>	<b>21.2</b>	<b>32.1</b>	<b>17.2</b>	<b>30.0</b>	<b>25.5</b>

**Health Insurance<sup>7</sup>**

										<i>Employer contribution per month</i>					<i>Employer contribution per month</i>					
	74%	100%	70%	100%	85%	46%	85%	54%	100%	85%	\$399	\$513	\$349	\$375	\$375	\$183	\$436	\$189	\$375	\$319

**Retirement**

										<i>Employer contribution (% of salary)</i>					<i>Employer contribution (% of salary)</i>					
	47%	99%	63%	0%	0%	21%	95%	46%	0%	0%	5.2%	9.1%	NR	0.0%	0.0%	1.1%	8.6%	NR	0.0%	0.0%

**Other Benefits<sup>8</sup>**

										<i>Employer contribution per month</i>					<i>Employer contribution per month</i>					
	43%	68%	-	100%	85%	27%	59%	-	100%	85%	\$58	\$49	-	\$100	\$100	\$16	\$29	-	\$100	\$85

<sup>1</sup>Provider survey results for full-time staff (defined in the survey as staff working more than 30 hours per week; providers reported that approximately two-thirds of the workforce is full-time)

<sup>2</sup>BLS' 2013 National Compensation Survey ([http://www.bls.gov/ncs/ebs/benefits/2013/ownership\\_private.htm](http://www.bls.gov/ncs/ebs/benefits/2013/ownership_private.htm)); data reported is for private employers in the South Atlantic region

<sup>3</sup>Combined Social Security tax rate of 6.2% and Medicare tax rate of 1.45%

<sup>4</sup>Applies to first \$7,000 in wages

<sup>5</sup>Applies to first \$8,000 in wages

<sup>6</sup>BLS data for vacation and sick leave is based on national figures for employees with 1-5 years of experience (average for those with 6-10 experience is 15 days of vacation and 6 days of sick leave)

<sup>7</sup>In addition to BLS data, other data sources were reviewed. According to 2013 data from the U.S. DHHS' Medical Expenditure Panel, the average premium for a single person policy across all employers in Virginia was \$450.67 with an employer share of \$347.00 (Tables II.C.1 and II.C.2). Data from U.S. DHHS, Kaiser, and the Urban Institute, the cost of the 'benchmark' silver plan offered through the federal health insurance exchange in Virginia was less than \$300 per month for persons under 40 years old (the cost varies by age and location, but was always less than \$300; for those 50 years of age or older, the benchmark premiums were between \$300 and \$500)

<sup>8</sup>BLS provides information for a variety of other benefits that cannot be combined

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix B: Benefits Assumptions  
Benefit Rates by Wage Level**

Hourly Wage	Annual Salary	Effective Benefit Rate - Survey Results, Non-CSBs		Effective Benefit Rate - Survey Results, CSBs		Effective Benefit Rate - Model Assumptions <sup>1,2</sup>			
						Professional Services		Paraprofessional Services	
		w/ PTO	w/o PTO	w/ PTO	w/o PTO	w/ PTO	w/o PTO	w/ PTO	w/o PTO
\$9	\$18,720	33.6%	25.5%	62.4%	50.1%	53.6%	42.1%	47.3%	37.5%
\$10	\$20,800	32.2%	24.1%	59.3%	47.0%	50.5%	39.0%	44.6%	34.9%
\$11	\$22,880	31.1%	23.0%	56.8%	44.5%	47.9%	36.4%	42.4%	32.7%
\$12	\$24,960	30.2%	22.1%	54.7%	42.4%	45.8%	34.3%	40.6%	30.8%
\$13	\$27,040	29.4%	21.3%	53.0%	40.7%	44.0%	32.5%	39.1%	29.3%
\$14	\$29,120	28.7%	20.6%	51.4%	39.1%	42.4%	30.9%	37.7%	28.0%
\$15	\$31,200	28.1%	20.0%	50.1%	37.8%	41.1%	29.6%	36.6%	26.8%
\$16	\$33,280	27.6%	19.5%	49.0%	36.7%	39.9%	28.4%	35.6%	25.8%
\$17	\$35,360	27.2%	19.1%	48.0%	35.7%	38.9%	27.3%	34.7%	24.9%
\$18	\$37,440	26.8%	18.7%	47.1%	34.8%	37.9%	26.4%	33.9%	24.1%
\$19	\$39,520	26.4%	18.3%	46.3%	34.0%	37.1%	25.6%	33.2%	23.4%
\$20	\$41,600	26.1%	18.0%	45.5%	33.2%	36.4%	24.9%	32.6%	22.8%
\$21	\$43,680	25.8%	17.7%	44.9%	32.6%	35.7%	24.2%	32.0%	22.2%
\$22	\$45,760	25.6%	17.4%	44.3%	32.0%	35.1%	23.6%	31.5%	21.7%
\$23	\$47,840	25.3%	17.2%	43.7%	31.4%	34.5%	23.0%	31.0%	21.2%
\$24	\$49,920	25.1%	17.0%	43.2%	30.9%	34.0%	22.5%	30.6%	20.8%
\$25	\$52,000	24.9%	16.8%	42.8%	30.5%	33.5%	22.0%	30.2%	20.4%
\$26	\$54,080	24.7%	16.6%	42.3%	30.0%	33.1%	21.6%	29.8%	20.0%
\$27	\$56,160	24.5%	16.4%	41.9%	29.6%	32.7%	21.2%	29.5%	19.7%
\$28	\$58,240	24.4%	16.2%	41.6%	29.3%	32.3%	20.8%	29.1%	19.4%
\$29	\$60,320	24.2%	16.1%	41.2%	28.9%	32.0%	20.5%	28.8%	19.1%
\$30	\$62,400	24.1%	15.9%	40.9%	28.6%	31.7%	20.2%	28.6%	18.8%
\$31	\$64,480	23.9%	15.8%	40.6%	28.3%	31.4%	19.9%	28.3%	18.5%
\$32	\$66,560	23.8%	15.7%	40.3%	28.0%	31.1%	19.6%	28.1%	18.3%
\$33	\$68,640	23.7%	15.6%	40.1%	27.8%	30.8%	19.3%	27.8%	18.1%
\$34	\$70,720	23.6%	15.5%	39.8%	27.5%	30.6%	19.1%	27.6%	17.8%
\$35	\$72,800	23.5%	15.4%	39.6%	27.3%	30.3%	18.8%	27.4%	17.6%
\$36	\$74,880	23.4%	15.3%	39.4%	27.1%	30.1%	18.6%	27.2%	17.5%
\$37	\$76,960	23.3%	15.2%	39.2%	26.9%	29.9%	18.4%	27.1%	17.3%
\$38	\$79,040	23.2%	15.1%	39.0%	26.7%	29.7%	18.2%	26.9%	17.1%
\$39	\$81,120	23.1%	15.0%	38.8%	26.5%	29.5%	18.0%	26.7%	16.9%
\$40	\$83,200	23.0%	14.9%	38.6%	26.3%	29.3%	17.8%	26.6%	16.8%

<sup>1</sup>Benefit rates based on the wage assumed in rate models, rounded down to the nearest dollar

<sup>2</sup>Benefit rate in rate models exclude paid time off, which is incorporated in the models as a productivity adjustment

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**Appendix C: Productivity Assumptions  
(with Comparison to Provider Survey Results)**

In-Home Residential Support, Intermittent	Supported Living, All Tiers	Sponsored Placement - Supervisor	Sponsored Placement - Trainer	Group Home, All Tiers	Supported Employment - Group	Group Day (Day Supports-Center-Based Services), Tier 1	Group Day (Day Supports-Center-Based Services), Tier 2	Group Day (Day Supports-Center-Based Services), Tier 3	Group Day (Day Supports-Center-Based Services), Tier 4
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**Rate Model Assumptions**

Direct services	32.83	34.98	34.83	34.83	34.98	31.33	31.08	31.83	32.08	32.58
ISP/Plan of Care meetings	0.50	0.10			0.10	0.50	0.75	0.50	0.50	0.25
Travel Time (Between Members)	1.00									
Program development					1.00					
Program preparation/ set-up/ clean-up						0.50	0.50	0.50	0.50	0.50
Progress Notes/ Medical Records (not in member's presence)	0.50				2.00	2.50	2.00	1.75	1.50	
Employer and One-on-One Supervision Time	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.50	0.50	0.50
Training	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75
Paid Time Off	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92
<b>Total</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>

**Provider Survey (scaled to 40 hour week) - Rest of State<sup>1</sup>**

Providing direct services	37.49		-	24.60	37.59	32.95		33.12		
Supervision services	-		22.82	-	-	-		-		
Providing other billable services	-		-	-	-	-		-		
Performing 'collateral contacts'	-		-	-	-	-		-		
Participating in ISP/PCP meetings	0.43		1.72	-	-	0.71		0.54		
Participating in member assessments	-		-	-	-	-		-		
Travel between members	0.52		4.14	2.73	-	-		-		
Program development	-		-	-	-	1.26		0.75		
Program preparation/set-up/clean-up	-		-	-	-	-		0.89		
Member-specific training for DSPs	-		-	-	-	-		-		
Time lost to missed appointments	-		-	-	-	-		-		
Recordkeeping	0.38		7.81	1.72	-	2.81		3.40		
'Employer time' (e.g. staff meetings)	0.56		1.36	0.97	1.27	1.50		0.62		
Training (calculated)	0.61		1.01	1.01	0.74	0.56		0.66		
Other activities	-		1.13	8.97	0.41	0.20		0.03		
<b>Total</b>	<b>40.00</b>		<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>		<b>40.00</b>		

<sup>1</sup> All figures are weighted averages (by fiscal year 2013 revenue) without outliers

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix C: Productivity Assumptions  
(with Comparison to Provider Survey Results)**

In-Home Residential Support, Intermittent	Supported Living, All Tiers	Sponsored Placement - Supervisor	Sponsored Placement - Trainer	Group Home, All Tiers	Supported Employment - Group	Group Day (Day Supports-Center-Based Services), Tier 1	Group Day (Day Supports-Center-Based Services), Tier 2	Group Day (Day Supports-Center-Based Services), Tier 3	Group Day (Day Supports-Center-Based Services), Tier 4
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**Rate Model Assumptions**

Direct services	32.83	34.98	34.83	34.83	34.98	31.33	31.08	31.83	32.08	32.58
ISP/Plan of Care meetings	0.50	0.10			0.10	0.50	0.75	0.50	0.50	0.25
Travel Time (Between Members)	1.00									
Program development					1.00					
Program preparation/ set-up/ clean-up						0.50	0.50	0.50	0.50	0.50
Progress Notes/ Medical Records (not in member's presence)	0.50				2.00	2.50	2.00	1.75	1.50	
Employer and One-on-One Supervision Time	0.50	0.25	0.50	0.50	0.25	0.50	0.50	0.50	0.50	0.50
Training	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75	0.75
Paid Time Off	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92	3.92
<b>Total</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>

**Provider Survey (scaled to 40 hour week) - Northern Virginia<sup>1</sup>**

Providing direct services	25.33		-	32.00	37.51	32.23		32.36		
Supervision services	-		16.14	-	-	-		-		
Providing other billable services	-		-	-	-	-		-		
Performing 'collateral contacts'	-		-	-	-	-		-		
Participating in ISP/PCP meetings	1.25		6.55	-	-	1.23		0.34		
Participating in member assessments	-		-	-	-	-		-		
Travel between members	3.52		3.68	3.88	-	-		-		
Program development	-		-	-	-	0.47		0.52		
Program preparation/set-up/clean-up	-		-	-	-	-		0.80		
Member-specific training for DSPs	-		-	-	-	-		-		
Time lost to missed appointments	3.57		-	-	-	-		-		
Recordkeeping	1.90		10.08	1.94	-	3.90		4.20		
'Employer time' (e.g. staff meetings)	1.57		1.06	0.97	1.45	1.38		0.75		
Training (calculated)	1.41		1.21	1.21	1.01	0.79		1.04		
Other activities	1.46		1.28	-	0.03	-		-		
<b>Total</b>	<b>40.00</b>		<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>		<b>40.00</b>		

<sup>1</sup>All figures are weighted averages (by fiscal year 2013 revenue) without outliers

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix C: Productivity Assumptions  
(with Comparison to Provider Survey Results)**

Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Coaching and Workplace Assistance	Skilled Nursing - Registered Nurse	Skilled Nursing - Licensed Practical Nurse	Therapeutic Consultation (All Disciplines)	Community Guide	Peer Mentor Support Services
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**Rate Model Assumptions**

Direct services	31.58	31.58	32.08	32.08	32.33	29.38	28.38	26.13	29.33	34.83
ISP/Plan of Care meetings	0.50	0.50	0.25	0.25	0.50	1.00	1.00	1.00	0.50	
Travel Time (Between Members)					1.00	3.00	3.00	6.25	2.00	
Program development	1.00	1.00	1.00	1.00					2.50	
Program preparation/ set-up/ clean-up										
Progress Notes/ Medical Records (not in member's presence)	1.75	1.75	1.50	1.50	1.00	1.00	1.00	1.00	0.50	
Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50	0.50	0.50	1.50	0.50	0.50	0.50
Training	0.75	0.75	0.75	0.75	0.75	0.50	0.50	0.50	0.75	0.75
Paid Time Off	3.92	3.92	3.92	3.92	3.92	4.62	4.62	4.62	3.92	3.92
<b>Total</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>

**Provider Survey (scaled to 40 hour week) - Rest of State<sup>1</sup>**

Providing direct services		33.12				28.48	29.98	10.75		
Supervision services		-				-	-	-		
Providing other billable services		-				-	-	-		
Performing 'collateral contacts'		-				1.11	4.25	3.56		
Participating in ISP/PCP meetings		0.54				1.11	0.49	0.98		
Participating in member assessments		-				-	-	1.94		
Travel between members		-				1.11	1.92	5.26		
Program development		0.75				-	-	-		
Program preparation/set-up/clean-up		0.89				-	-	-		
Member-specific training for DSPs		-				-	-	5.86		
Time lost to missed appointments		-				1.11	0.80	0.16		
Recordkeeping		3.40				1.59	0.96	6.10		
'Employer time' (e.g. staff meetings)		0.62				1.11	0.98	0.65		
Training (calculated)		0.66				0.60	0.60	0.22		
Other activities		0.03				3.78	-	4.52		
<b>Total</b>		<b>40.00</b>				<b>40.00</b>	<b>40.00</b>	<b>40.00</b>		

<sup>1</sup>All figures are weighted averages (by fiscal year 2013 revenue) without outliers



**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix C: Productivity Assumptions  
(with Comparison to Provider Survey Results)**

Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Engagement (Day Supports- Community-Based	Community Coaching and Workplace Assistance	Skilled Nursing - Registered Nurse	Skilled Nursing - Licensed Practical Nurse	Therapeutic Consultation (All Disciplines)	Community Guide	Peer Mentor Support Services
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**Rate Model Assumptions**

Direct services	31.58	31.58	32.08	32.08	32.33	29.38	28.38	26.13	29.33	34.83
ISP/Plan of Care meetings	0.50	0.50	0.25	0.25	0.50	1.00	1.00	1.00	0.50	
Travel Time (Between Members)					1.00	3.00	3.00	6.25	2.00	
Program development	1.00	1.00	1.00	1.00					2.50	
Program preparation/ set-up/ clean-up										
Progress Notes/ Medical Records (not in member's presence)	1.75	1.75	1.50	1.50	1.00	1.00	1.00	1.00	0.50	
Employer and One-on-One Supervision Time	0.50	0.50	0.50	0.50	0.50	0.50	1.50	0.50	0.50	0.50
Training	0.75	0.75	0.75	0.75	0.75	0.50	0.50	0.50	0.75	0.75
Paid Time Off	3.92	3.92	3.92	3.92	3.92	4.62	4.62	4.62	3.92	3.92
<b>Total</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>

**Provider Survey (scaled to 40 hour week) - Northern Virginia<sup>1</sup>**

Providing direct services		32.36				26.71	29.78	10.44	29.78	10.44
Supervision services		-				-	-	-	-	-
Providing other billable services		-				-	-	-	-	-
Performing 'collateral contacts'		-				0.99	0.99	3.92	0.99	3.92
Participating in ISP/PCP meetings		0.34				0.99	0.99	0.52	0.99	0.52
Participating in member assessments		-				-	-	1.31	-	1.31
Travel between members		-				4.95	1.99	10.44	1.99	10.44
Program development		0.52				-	-	-	-	-
Program preparation/set-up/clean-up		0.80				-	-	-	-	-
Member-specific training for DSPs		-				-	-	5.22	-	5.22
Time lost to missed appointments		-				-	-	1.31	-	1.31
Recordkeeping		4.20				1.98	1.99	3.92	1.99	3.92
'Employer time' (e.g. staff meetings)		0.75				0.99	0.99	0.52	0.99	0.52
Training (calculated)		1.04				0.43	0.30	1.10	0.30	1.10
Other activities		-				2.97	2.98	1.31	2.98	1.31
<b>Total</b>		<b>40.00</b>				<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>	<b>40.00</b>

<sup>1</sup>All figures are weighted averages (by fiscal year 2013 revenue) without outliers

**Virginia Department of Behavioral Health and Developmental Services  
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**Appendix D: Group Home Staff Hour Assumptions**

Tier 1 Level 1	Tier 2 Level 2	Tier 3 Levels 3-4	Tier 4 Levels 5-7
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*Homes with four or fewer beds (model is built on a three-member assumption)*

	Tier 1 Level 1	Tier 2 Level 2	Tier 3 Levels 3-4	Tier 4 Levels 5-7
<b>'Occupied' Home Hours</b>				
Hours in a Week	168.0	168.0	168.0	168.0
Hours that Members Are Out of the Home (w/o Home Staff)	(30.0)	(30.0)	(30.0)	(20.0)
Allowance for Day Program Absences	<u>3.6</u>	<u>3.6</u>	<u>3.6</u>	<u>2.4</u>
<b>Total Occupied Hours for Residence per Week</b>	<b>141.6</b>	<b>141.6</b>	<b>141.6</b>	<b>150.4</b>
Daytime Hours	85.6	85.6	85.6	94.4
Overnight Hours	56.0	56.0	56.0	56.0
<b>Staff Hours</b>				
Number of Staff on Shift During Daytime Hours	1.0	1.0	2.0	2.0
Number of Staff on Shift During Overnight Hours	1.0	1.0	1.0	2.0
<b>Anticipated Shift Hours per Week</b>	<b>141.6</b>	<b>141.6</b>	<b>227.2</b>	<b>300.8</b>
'Floating' FTE Per Week (e.g., to provide one-on-one hours)	1.0	2.0	0.5	0.0
<b>Anticipated Floating Hours per Week</b>	<b>40.0</b>	<b>80.0</b>	<b>20.0</b>	<b>0.0</b>
<b>Total Hours per Home per Week</b>	<b>181.6</b>	<b>221.6</b>	<b>247.2</b>	<b>300.8</b>
<b>Hours per Member per Week</b>	<b>60.5</b>	<b>73.9</b>	<b>82.4</b>	<b>100.3</b>

*Homes with five beds*

	Tier 1 Level 1	Tier 2 Level 2	Tier 3 Levels 3-4	Tier 4 Levels 5-7
<b>'Occupied' Home Hours</b>				
Hours in a Week	168.0	168.0	168.0	168.0
Hours that Members Are Out of the Home (w/o Home Staff)	(30.0)	(30.0)	(30.0)	(20.0)
Allowance for Day Program Absences	<u>3.6</u>	<u>3.6</u>	<u>3.6</u>	<u>2.4</u>
<b>Total Occupied Hours for Residence per Week</b>	<b>141.6</b>	<b>141.6</b>	<b>141.6</b>	<b>150.4</b>
Daytime Hours	85.6	85.6	85.6	94.4
Overnight Hours	56.0	56.0	56.0	56.0
<b>Staff Hours</b>				
Number of Staff on Shift During Daytime Hours	2.0	2.0	2.0	3.0
Number of Staff on Shift During Overnight Hours	2.0	2.0	2.0	2.0
<b>Anticipated Shift Hours per Week</b>	<b>283.2</b>	<b>283.2</b>	<b>283.2</b>	<b>395.2</b>
'Floating' FTE Per Week (e.g., to provide one-on-one hours)	0.0	1.0	2.0	1.0
<b>Anticipated Floating Hours per Week</b>	<b>0.0</b>	<b>40.0</b>	<b>80.0</b>	<b>40.0</b>
<b>Total Hours per Home per Week</b>	<b>283.2</b>	<b>323.2</b>	<b>363.2</b>	<b>435.2</b>
<b>Hours per Member per Week</b>	<b>56.6</b>	<b>64.6</b>	<b>72.6</b>	<b>87.0</b>

*Homes with more than five beds*

For each additional bed, reduce the number of hours per member per week by:	2.0	3.0	3.0	2.5
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**Appendix E: Supported Living Staff Hour Assumptions**

	Tier 1 Level 1	Tier 2 Level 2	Tier 3 Levels 3-4	Tier 4 Levels 5-7
<b>'Covered' Hours</b>				
Hours in a Week	168.0	168.0	168.0	168.0
Hours in Day Program	(30.0)	(30.0)	(30.0)	(20.0)
Allowance for Day Program Absences	3.6	3.6	3.6	2.4
<b>Total Covered Hours per Week</b>	<b>141.6</b>	<b>141.6</b>	<b>141.6</b>	<b>150.4</b>
Daytime Hours	85.6	85.6	85.6	94.4
Overnight Hours	56.0	56.0	56.0	56.0
Number of Members per Staff Person During Daytime Hours	4.0	3.0	3.0	2.0
<b>Allocation of Daytime Hours per Member</b>	<b>21.4</b>	<b>28.5</b>	<b>28.5</b>	<b>47.2</b>
Number of Members per Staff Person During Overnight Hours	6.0	6.0	4.5	4.5
<b>Allocation of Overnight Hours per Member</b>	<b>9.3</b>	<b>9.3</b>	<b>12.4</b>	<b>12.4</b>
<b>Additional Staff Support</b>				
<b>1:1 Hours per Member per Week</b>	<b>7.0</b>	<b>14.0</b>	<b>21.0</b>	<b>21.0</b>
<b>Hours per Member per Week</b>	<b>37.7</b>	<b>51.9</b>	<b>62.0</b>	<b>80.6</b>